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**Appendix:**

- Location of Refineries and Crude Distillation Capacity in Japan
- Overview of the Japanese Petroleum Industry
- Main Product Specifications in Japan
- Web Address of PAJ’s Oil Statistics Website
Prices of crude oil (Dubai) in 2014, which had been around 105 US dollars per barrel (US$/Bbl) for the first six months, jumped temporarily to the level of 110 US$/Bbl in June due to growing tension in the Middle East. Reflecting the economic slowdown in Europe and China, supply surplus due to increased production of shale oil in the United States, etc., the prices continuously declined since then. After OPEC decided to maintain its crude oil production level at its Meeting of the Conference at the end of November, crude oil prices became lower rapidly and bottomed out at the level of some 50 US$/Bbl, which was less than half the price during the second half of 2014.

As a result, Japan’s average crude oil price (CIF) in 2014 was about 105 US$/Bbl, down about 5 US$ versus 2013. On a yen basis, however, the CIF was about 69 yen per liter (¥/L), about 2 ¥/L higher on average than the previous year, due to the yen weakening by about 8 yen.

Regarding domestic petroleum product demand for 2014, major fuels such as gasoline showed a structural declining demand trend due to fuel efficiency improvement, etc., and demand for heavy fuel oils for thermal power generation also declined due to the fuel shift from oil to natural gas, coal, etc. As a result, total fuel oil demand dropped below that of the previous year.

In the wake of the Great East Japan Earthquake which occurred four years ago, people’s awareness of the significance of oil as well as its advantages as an independent and distributed energy source has been renewed. The petroleum industry has been advancing its reinforced disaster response capabilities for its supply chain, all the way from refineries to service stations (SS). In Japan’s new Basic Energy Plan (the Fourth Plan), decided at the cabinet meeting in April 2014, oil is positioned as “an important energy source to be continuously utilized” and evaluated as “a last resort of energy supply at the time of disaster.”

Under the year-by-year trend of declining fuel oil demand, each oil company reduced its crude oil processing capacity by March 2014 based on the Law Concerning Sophisticated Methods of Energy Supply Structures. In addition, a new criterion was indicated in July 2014, so that oil companies are requested to further reexamine their production capacity. On the other hand, the downturn in oil demand has triggered a decrease in the number of SS, especially in rural areas, and “the issue of SS in depopulated areas” has become obvious. Therefore, the petroleum industry has been addressing this issue with the central and local governments in an integrated manner.

Each oil company is aiming at becoming “an integrated energy company” to execute its responsibility for stable oil supply as an energy supplier with reinforcement of its business structure by incorporating such sectors as not only oil but also non-oil where demand expansion is expected. A sequence of these efforts by the petroleum industry as a whole will contribute to strengthening industrial competitiveness and building a strong and flexible nation (national resilience) that are the nation’s priority issues.

This brochure has been created to provide consumers as well as stakeholders with a better understanding of the current situation and the future efforts of the petroleum industry in Japan. We hope this brochure will help to give you a sound understanding of oil and the petroleum industry in Japan.
Petroleum Association of Japan (PAJ), incorporated in November 1955, is composed of 13 oil refiners and primary oil distributors (Motouri) in Japan.

PAJ deals with all matters concerning the refining and marketing of petroleum products. The main activities are:
1. Publishing information on important issues for the petroleum industry
2. Advocating the industry’s opinions and submitting proposals to the government, business associations, the media and the general public
3. Researching and coordinating activities related to important petroleum issues and providing information on such issues
4. Undertaking governmental subsidy programs such as the “Major Oil Spill Response Program”, including international conferences
5. Enhancing communication and understanding among member companies

I. Basic Policy for Fiscal Year (FY) 2015

Business Activities

Both in the new Basic Energy Plan (April 2014) and the Interim Report on Petroleum and Natural Gas Subcommittee (July 2014), oil is positioned as an important energy source to be continuously utilized in the future too. Those reports also indicated the policy to maintain and strengthen the petroleum industry’s international competitiveness as well as to maintain and reinforce its oil supply chain.

In addition, the examination of global warming countermeasures for the COP 21 session in December 2015 and the consideration of the optimum energy mix prior to this session have become the important issues for the Japanese government and the industry circle.

To that end PAJ addresses the following major issues for FY2015 with views to secure a sustainable and stable oil supply into the future and to strengthen the petroleum industry’s global competitiveness:

1) Realization of concrete measures for the policy direction that are requested of the petroleum industry (systems to ensure the industry’s energy security, reinforce its competitiveness, and reform the energy system, etc.)
2) Advocacy toward the deliberation of energy mix and global warming countermeasures (incorporation of PAJ opinions on the positioning of oil in the primary energy supply into the government’s policy development)
3) Improvement of a system to ensure stable oil supply in emergencies and enhancement of measures for building a robust structure and the security systems in oil refineries
4) Promotion of consumers’ understanding on the convenience of oil, taking consumer choice into consideration (PR and dissemination activities, etc.).

II. Projects and Main Activities in FY2015

1. Addressing issues concerning the energy policy in the future
   (1) Advocate deliberations on the new energy policy.
   (2) Manage biomass fuel issues.
   (3) Tackle the global warming issue.

2. Reducing tax burdens in various petroleum-related taxes and ensuring fairness in taxation among energy sources

3. Strengthening both the domestic and international competitiveness of the petroleum refining industry in Japan
   (1) Take actions toward international issues related to the refining industry and make efforts to reinforce competitiveness.
   (2) Identify issues by analyzing the corporate management and financial condition of the petroleum industry, and take measures to deal with those.

4. Promoting various uses of petroleum products
   (1) Promote activities to encourage broad use of
PAJ’s High Energy Efficiency Oil Utilization Systems.
(2) Cope with issues related to automotive fuels, etc.
(3) Conduct research study on qualities of petroleum products which meet environmental requirements.

5. Pushing ahead with disaster prevention and environmental pollution control measures
(1) Formulate a response system to such risks as major earthquakes, outbreaks of new-type influenza, etc.
(2) Enhance and reinforce disaster prevention measures, realize regulatory reform, and enhance voluntary safety management systems.
(3) Maintain and improve the PAJ Major Oil Spill Response Program.
(4) Deal with environmental issues concerning toxic chemical substances, etc.

6. Addressing oil supply and distribution issues
(1) Deal with oil stockpiling issues and emergency response measures.
(2) Enhance services to provide information on oil-related databases and survey reports on domestic and foreign petroleum markets.
(3) Make positive efforts towards formation of a fair and transparent petroleum product market.
(4) Rationalize petroleum product distribution, realize regulatory reform, and promote environmental measures.

7. Promoting activities for a strong foundation for the petroleum industry
(1) Conduct PR activities for better public understanding of the positioning of oil among energy sources.
(2) Make right execution of the government subsidized projects.
(3) Support research and development operations by the Petroleum Industry Technology and Research Institute, Inc. (PITRI).
(5) Deal with labor policy issues concerning the petroleum industry.
(6) Enhance communication among PAJ member companies and collaboration with concerned business organizations.
Executives

President
Yasushi Kimura
Representative Director, Chairman of the Board
JX Holdings, Inc.

Vice-President
Jun Mutoh
Representative Director, President
TonenGeneral Sekiyu K.K.

Vice-President
Keizo Morikawa
President, Representative Director, Chief Executive Officer
Cosmo Oil Co., Ltd.

Vice-President
Takashi Tsukioka
Representative Director & Chief Executive Officer
Idemitsu Kosan Co., Ltd.

Senior Managing Director
Shinya Okuda
Managing Director
Nobuo Hata
Managing Director
Uichiro Yoshimura

PAJ Member Companies (13)

• Idemitsu Kosan Co., Ltd.
• EMG Marketing Godo Kaisha
• TonenGeneral Sekiyu K.K.
• Toa Oil Co., Ltd.
• Kashima Oil Co., Ltd.
• Taiyo Oil Co., Ltd.
• Fuji Oil Company, Ltd.
• Cosmo Oil Co., Ltd.
• Kygnus Sekiyu K.K.
• ShowaYokkaichi Sekiyu Co., Ltd.
• Showa Shell Sekiyu K.K.
• JX Nippon Oil & Energy Corporation
• Seibu Oil Co., Ltd.

Management and Committees

General Assembly
Auditor

Board of Directors
Board of Standing Directors

Committee of Managing Directors
Policy Planning Committee

Policy Planning
Labor Policy

Associated Organizations

PAJ Oil Spill Cooperative (POSCO)

General Service Committee
Countermeasure Committee
Technical Group

Oil Statistics Committee

Refining
Marketing

Japanese National Committee for ISOTC28*
ISO: International Standardization Organization
TC: Technical Committee

JIG Japan
JIG: Joint Inspection Group Limited
Structural Decline in Oil Demand

Total petroleum fuel demand for fiscal year (FY) 2013 was about 193.5 million kiloliters (KL), a decrease of 2.1% from the previous year. Though the total fuel demand had exceeded 200 million KL since FY1988, it fell below the 200 million KL mark after FY2009. Higher demand for naphtha is attributable to an increase in the export of petrochemical products, that for jet fuel due to an increase in landing slots at Haneda Airport, and that for diesel fuel due mainly to increased reconstruction demand; however, the demand for other fuels fell below the previous year’s level.

Though total fuel demand from gasoline to Heavy Fuel Oil C (HFO-C) had fallen below the 200 million KL level during the 1980s after the second oil crisis due to a drastic decrease in demand for HFO-C and naphtha for industrial fuel and feedstock, other fuels demand increased fairly consistently. This upward trend terminated in 2000. Total fuel demand reached a peak of 246.0 million KL in 1999, and a structural downward trend has continued since then. Peak demand volumes by fuel were: 61.5 million KL for gasoline in FY2004, 30.6 million KL for kerosene in FY2002 and 46.1 million KL for diesel fuel in FY1996. As for industrial fuels (HFO-B and HFO-C), the peak volume was 111.0 million KL in FY1973.

Major factors for such structural decline in oil demand in Japan are as follows: ① gathering momentum of the oil use reduction policy, ② changes in social structure, and ③ global warming countermeasures.

① Gathering Momentum of the Oil Use Reduction Policy

After suffering the two oil crises, Japan has promoted the so-called “Oil Use Reduction” policy as a core energy policy for lowering oil dependence in Japan. In particular, such policy measures as enhancing nuclear energy, banning new construction of heavy-fuel-fired power plants, and providing LNG with preferential policy treatment have been strongly taken for reducing the consumption of HFO-B and HFO-C for power generation and industrial use. Consequently, a fuel shift from oil to LNG, etc. has progressed in the industrial, household and commercial sectors.

② Changes in Social Structure

With the changes in the structure of society due to continuous population decline caused by a falling birthrate and an aging population in Japan, the petroleum industry confronts a decline in fuel consumption. For example, a diminishing number of customers lowers the use of gasoline and kerosene, and a stagnant volume of transported goods together with advancement of rationalization and efficiency in the transportation industry reduces the consumption of diesel fuel and Fuel Oil A. Regarding the decrease in gasoline demand for automobiles, it is said that the phenomenon of young adults not using cars, mainly in urban areas, has been increasing.

③ Global Warming Countermeasures

Since the reduction of CO2 emissions became a global issue, reducing consumption of oil as a fossil fuel has been promoted. In response, oil consumption has been lowered by efficiency improvement of energy consumption such as shifting to other energy sources that emit less CO2 and improving vehicles’ fuel consumption.

Total fuel oil demand for the first half (Apr–Sep) of FY2014 was 82.9 million KL, 7% down from the previous year (89.1 million KL). All fuels except jet fuel showed a decrease. Especially, the demand for HFO-B and HFC-O showed a drastic decline to 8.3 million KL, down by 17% from the same period of the previous year due mainly to the sales of those fuels to 10 electric power companies being reduced by 22.3% versus the previous year. The fuel demand for electric power will fluctuate depending on the future operating status of nuclear power plants.

It is projected that structural factors for a downward trend in Japan’s petroleum product demand will not be changed, excluding temporary impacts such as rapid changes in crude oil prices. However, considering the role played by oil during the Great East Japan Earthquake, it is essential to secure a stable scale of
oil demand as well as to improve efficiency in petroleum supply in order to continuously maintain the industry's supply chain in the future.

Petroleum Supply System in Japan

For FY2013, the domestic yield of crude oil was a mere 670 thousand KL, equivalent to 0.3%, or one day, of the 200.2 million KL of Japan's crude processing volume. Japan, therefore, imports almost all crude oil and petroleum products for meeting domestic petroleum product consumption demand.

There are two methods for covering domestic petroleum product demand: One method is to import petroleum products and the other is to import crude oil and refine it to produce petroleum products locally. The latter method, i.e., crude oil importation and domestic refining, has been adopted in Japan.

The method for refining crude oil within the country is called the “Domestic Petroleum Refining System”. This method has various advantages such as being able to reduce procurement costs by importing a massive amount of crude oil with large-scale tankers, to flexibly change production volume of each petroleum product in line with the domestic demand structure, to adjust product qualities which meet domestic environmental standards, etc., and to provide superior ability to cope with an emergency. Therefore, “Domestic Petroleum Refining System” has been adopted as a core pillar of Japan's petroleum supply system.

Although the demand for HFO-B and HFO-C had showed a temporary increase in accordance with lowering the utilization ratio of nuclear power plants after the Great East Japan Earthquake, domestic petroleum demand for heavy fuel oils has been more or less consistently declining for the past 30 years, and, at the same time, demand for so-called “lighter products” such as gasoline, naphtha and kerosene has increased. Oil companies, therefore, have made efforts to follow trends in supply by constructing heavy oil cracking units for increasing output of “lighter products” so as to maintain the balance between supply and demand.

With the advancement of globalization of markets, oil companies in recent years have tried to use product import and export more flexibly from a strategic viewpoint.
### Changes in Crude Processing Capacity and Capacity Utilization Ratio

<table>
<thead>
<tr>
<th>Year</th>
<th>Crude Processing Capacity</th>
<th>Capacity Utilization Ratio (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>5,410</td>
<td>85.2</td>
</tr>
<tr>
<td>1973</td>
<td>5,940</td>
<td>70.7</td>
</tr>
<tr>
<td>1980</td>
<td>5,940</td>
<td>66.0</td>
</tr>
<tr>
<td>1988</td>
<td>4,973</td>
<td>77.3</td>
</tr>
<tr>
<td>1990</td>
<td>4,552</td>
<td>79.4</td>
</tr>
<tr>
<td>1995</td>
<td>5,221</td>
<td>79.2</td>
</tr>
<tr>
<td>2000</td>
<td>5,274</td>
<td>82.9</td>
</tr>
<tr>
<td>2005</td>
<td>4,767</td>
<td>82.7</td>
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<tr>
<td>2006</td>
<td>4,796</td>
<td>78.9</td>
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<tr>
<td>2007</td>
<td>4,856</td>
<td>74.5</td>
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<tr>
<td>2008</td>
<td>4,896</td>
<td>77.7</td>
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<tr>
<td>2009</td>
<td>4,846</td>
<td>74.2</td>
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<tr>
<td>2010</td>
<td>4,627</td>
<td>78.5</td>
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<tr>
<td>2011</td>
<td>4,559</td>
<td>82.4</td>
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<tr>
<td>2012</td>
<td>4,478</td>
<td>77.7</td>
</tr>
<tr>
<td>2013</td>
<td>3,947</td>
<td>82.4</td>
</tr>
<tr>
<td>2014(FY)</td>
<td>4,796</td>
<td>82.9</td>
</tr>
</tbody>
</table>

Source: PAJ

### Petroleum Product Domestic Demand by Usage (FY2013)

<table>
<thead>
<tr>
<th>Usage</th>
<th>Gasoline</th>
<th>Naphtha</th>
<th>Jet Fuel</th>
<th>Kerosene</th>
<th>Diesel Fuel</th>
<th>Heavy Fuel</th>
<th>Crude Oil</th>
<th>LP Gas</th>
<th>Lube Oil</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automobile</td>
<td>55,326</td>
<td>33,088</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,140</td>
<td>573</td>
<td>91,128</td>
</tr>
<tr>
<td>Aviation</td>
<td>4</td>
<td>5,053</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>5,057</td>
</tr>
<tr>
<td>Transportation &amp; Marine</td>
<td></td>
<td></td>
<td>3,652</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>93</td>
<td></td>
<td>3,745</td>
</tr>
<tr>
<td>Agriculture &amp; Fisheries</td>
<td>1,660</td>
<td>552</td>
<td>2,960</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>5,173</td>
</tr>
<tr>
<td>Mining &amp; Manufacturing</td>
<td>88</td>
<td>3,284</td>
<td>22</td>
<td>10,130</td>
<td></td>
<td></td>
<td></td>
<td>5,522</td>
<td>864</td>
<td>19,911</td>
</tr>
<tr>
<td>City Gas</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,987</td>
<td>1,987</td>
</tr>
<tr>
<td>Electric Power</td>
<td></td>
<td></td>
<td>212</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,187</td>
<td></td>
<td>27,323</td>
</tr>
<tr>
<td>Household &amp; Commercial</td>
<td>12,949</td>
<td>3,956</td>
<td>12,056</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>28,962</td>
</tr>
<tr>
<td>Chemical Feedstock</td>
<td>45,748</td>
<td>205</td>
<td>439</td>
<td>5,358</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>51,749</td>
</tr>
<tr>
<td>Total</td>
<td>55,419</td>
<td>45,748</td>
<td>5,053</td>
<td>17,894</td>
<td>34,079</td>
<td>35,328</td>
<td></td>
<td>28,251</td>
<td>1,531</td>
<td>235,034</td>
</tr>
</tbody>
</table>

Source: PAJ

### Petroleum Supply and Demand

<table>
<thead>
<tr>
<th>Item</th>
<th>FY 2013</th>
<th>2014</th>
<th>14/13(%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crude Oil</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Import</td>
<td>210,345</td>
<td>195,169</td>
<td>92.8</td>
</tr>
<tr>
<td>Processed</td>
<td>200,148</td>
<td>188,714</td>
<td>94.3</td>
</tr>
<tr>
<td>Product (Fuel Oil)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Opening Inventory</td>
<td>11,044</td>
<td>9,035</td>
<td>81.8</td>
</tr>
<tr>
<td>Production</td>
<td>188,487</td>
<td>177,773</td>
<td>94.3</td>
</tr>
<tr>
<td>Import</td>
<td>35,661</td>
<td>35,083</td>
<td>98.4</td>
</tr>
<tr>
<td>Total Supply</td>
<td>224,148</td>
<td>212,856</td>
<td>95.0</td>
</tr>
<tr>
<td>Domestic</td>
<td>193,596</td>
<td>182,951</td>
<td>94.5</td>
</tr>
<tr>
<td>Export</td>
<td>29,912</td>
<td>28,432</td>
<td>95.1</td>
</tr>
<tr>
<td>Total Demand</td>
<td>223,508</td>
<td>211,383</td>
<td>94.6</td>
</tr>
<tr>
<td>Closing Inventory</td>
<td>9,035</td>
<td>9,221</td>
<td>102.1</td>
</tr>
</tbody>
</table>

Source: METI
Crude Oil Import

The crude import volume by region in FY2013 showed that Middle Eastern oil producing countries accounted for 83.6%. Oil dependency on the Middle East had once dropped to 68% in FY1987 after the oil crises; however, the dependency rose again to exceed 80% in FY1996, 24 years since the pre-oil-crisis period, and has stayed above the 80% level since then.

Regarding crude oil imports by country, four countries, namely Saudi Arabia (30.7% of total import volume), the United Arab Emirates (22.7%), Qatar (13.0%) and Kuwait (7.2%), accounted for about 70% of Japan’s total crude import volume.

It is extremely important for Japan to maintain and enhance positive relationships with those Middle Eastern countries. However, some of those countries are not always problem-free in terms of their domestic political situations and their relations with the international community. It would have to be said that this is a vulnerable aspect of Japan’s petroleum supply structure.

Petroleum Product Import and Export

For Japan, which adopts the “Domestic Petroleum Refining System”, petroleum product import plays a supplemental role.

Regarding naphtha, however, about 60% of its domestic demand is served by imported products, because petrochemical companies in Japan independently import naphtha as a petrochemical feedstock.

In addition, as domestically refined bunker fuels that are supplied to ocean-going vessels in Japan are classified as exports, such export volume accounts for a large portion of the supply volume of HFO-B and HFO-C. Likewise, the volume of jet fuel that is supplied to international aircraft is regarded as an export, and nearly double its domestic demand is recorded as an export.
Crude Oil Imports by Supplier

<table>
<thead>
<tr>
<th>(FY)</th>
<th>National Oil Companies of Oil-producing Countries</th>
<th>Independent Oil Companies</th>
<th>Japanese Oil Development Companies</th>
</tr>
</thead>
<tbody>
<tr>
<td>1973</td>
<td>Oil Majors 74.1</td>
<td>8.5 9.2 8.3</td>
<td>288,609</td>
</tr>
<tr>
<td>1975</td>
<td>70.0</td>
<td>7.7 14.3 8.0</td>
<td>262,785</td>
</tr>
<tr>
<td>1980</td>
<td>44.5 3.3</td>
<td>44.4 7.8</td>
<td>249,199</td>
</tr>
<tr>
<td>1985</td>
<td>26.1 1.9</td>
<td>59.7 10.5</td>
<td>197,261</td>
</tr>
<tr>
<td>1990</td>
<td>27.8 1.9</td>
<td>61.3 9.0</td>
<td>238,480</td>
</tr>
<tr>
<td>1995</td>
<td>23.9 1.5</td>
<td>64.2 10.4</td>
<td>265,525</td>
</tr>
<tr>
<td>2000</td>
<td>22.2 2.2</td>
<td>67.3 8.3</td>
<td>254,604</td>
</tr>
<tr>
<td>2005</td>
<td>18.8 1.8</td>
<td>75.0 4.4</td>
<td>249,010</td>
</tr>
<tr>
<td>2010</td>
<td>17.8 3.1</td>
<td>74.4 4.7</td>
<td>214,357</td>
</tr>
<tr>
<td>2013</td>
<td>8.6 6.5</td>
<td>80.8 4.1</td>
<td>210,345</td>
</tr>
<tr>
<td>2014</td>
<td>6.3 8.3</td>
<td>81.1 4.3</td>
<td>195,169</td>
</tr>
</tbody>
</table>

Source: METI

Crude Oil Import Trends and Dependence on OPEC and Middle East

Crude Oil Import Volume

Dependence on OPEC

Dependence on Middle East

Source: METI
# Oil Supply and Demand in Japan

## Petroleum Product Import & Export Composition (FY2013)

### Import

<table>
<thead>
<tr>
<th>Product</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gasoline</td>
<td>1,059</td>
</tr>
<tr>
<td>Naphtha</td>
<td>72.7</td>
</tr>
<tr>
<td>Diesel</td>
<td>1,370</td>
</tr>
<tr>
<td>Kerosene</td>
<td>253</td>
</tr>
<tr>
<td>Heavy Fuel</td>
<td>26.6</td>
</tr>
</tbody>
</table>

### Export

<table>
<thead>
<tr>
<th>Product</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gasoline</td>
<td>1,748</td>
</tr>
<tr>
<td>Naphtha</td>
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<tr>
<td>Heavy Fuel</td>
<td>26.6</td>
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</table>

Source: METI

## Major Petroleum Products by Importing & Exporting Country

### Gasoline

- Import: Republic of Korea 11.4
- Export: Singapore 62.3

### Kerosene

- Import: Republic of Korea 97.4
- Export: Singapore 56.3

### Diesel Fuel

- Import: Republic of Korea 180.0
- Export: Australia 36.1

### Heavy Fuel

- Import: Republic of Korea 106.0
- Export: Singapore 23.7

Source: METI

## Petroleum Product Import & Export Composition (FY2014)

### Import

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<th>Product</th>
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### Major Petroleum Products by Importing & Exporting Country

### Gasoline

- Import: Republic of Korea 100.0
- Export: Singapore 62.2

### Kerosene

- Import: Republic of Korea 96.5
- Export: Singapore 58.9

### Diesel Fuel

- Import: Republic of Korea 96.3
- Export: Hong Kong 23.8

### Heavy Fuel

- Import: Republic of Korea 21.6
- Export: Singapore 58.6

Source: METI
Japan’s energy policies have changed in response to the diverse requirements of the times. As more than 40 years have passed since the first oil crisis in 1973, it is now necessary not only to secure a stable energy supply but also to promote fair competition, liberalization, and efficiency improvement through deregulation and other measures as well as to consider global environmental issues.

Taking into account changes in the recent energy situation, the Basic Act on Energy Policy, enacted in June 2002, aims at advancing various measures in a comprehensive manner to indicate the broad future direction of energy policy in Japan. This law illustrates the following three basic principles of energy policy (the “3E”): “Energy security through stable energy supply”, “Environmental consideration”, and “Efficient supply using market mechanisms upon due consideration of the first two principles.” It stipulates the roles and responsibilities of the central government, local governments, and others. The law also provides that taking into account the next decade or so, the Basic Energy Plan should stably map out the basic direction of various measures on energy supply and demand in line with these 3E principles.

Furthermore, taking into account the lessons learned from the Great East Japan Earthquake, the petroleum industry has advocated its opinions about the formulation of the new Basic Energy Plan as follows:

1. **Strengthen the energy industry’s international competitiveness and develop the industry into “a growing industry”**.

2. **Take all possible measures to ensure energy security during emergencies and reinforce disaster response capabilities.**

As a result of industry advocacy efforts, it was stipulated in the new Basic Energy Plan compiled in April 2014 that oil is positioned as “an important energy source to be continuously utilized in the future” and “the last resort of energy supply.” The necessity for taking measures to further strengthen the oil supply chain as well as the oil industry’s business foundation was also pointed out.

The petroleum industry has consistently advocated the following opinions for the simultaneous achievement of the energy policy’s three basic principles (3E):

1. **Achieve “the optimum energy mix” suitable for Japan by evaluating the characteristics of each energy source fairly and objectively.**

2. **Promote effective and efficient use of oil, which constitutes the largest share of the primary energy supply.**

3. **Emphasize the feasibility of launching new energy sources such as nuclear and biomass.**

4. **Provide an equal footing for competitive conditions on taxation, stockpiling obligations, etc. among all energy sources in order to achieve “the optimum energy mix.”**

After the G8 Hokkaido Toyako Summit in 2008, etc., arguments for developing a low-carbon society have been spreading in the nation. Movements for tackling global environmental issues in foreign countries have also become active. Those movements are pressing the energy industry for drastic changes. It is requested to develop future energy policies considering the settlement of the global warming issue in addition to ensuring energy security to cope with the recent violent fluctuations of crude oil prices.

Under these circumstances the Ministry of Economy, Trade and Industry (METI) started deliberations, from October 2008, on the reexamination of its alternative energy policy and the increased use of nonfossil energy sources. Unstable conditions have continued, such as a steep rise in prices of all fossil fuels including oil in 2008, but a drop in the prices due to worldwide financial instability after autumn. In these deliberations, therefore, the vulnerability of Japan’s energy supply structure has been pointed out; for example, its dependency on offshore fossil fuels for over 80% of its supply. In addition, the following proposals were emphasized:
(1) the importance of taking medium- and long-term measures such as global warming countermeasures and formation of a low-carbon society and (2) the necessity for reexamining energy policies, taking into account the Basic Act on Energy Policy (a unified settlement of 3E).

The petroleum industry has been arguing in favor of the following opinions through the deliberations of the council meetings:
1. Oil should be regarded as a core energy source, not as a buffer energy source, since oil will remain the major energy source (40% of primary energy supply) even in 2030.
2. The Alternative Energy Law should be abolished and new legislation should be established to allow sophisticated use of all energies through innovative technologies for securing stable supply as well as efficient and clean use of oil resources.
3. An equal footing of competitive conditions such as taxation and subsidies among energy sources should be provided to achieve the optimum mix of energy sources.

In consequence, as the basic policy for Japan to realize “a low-carbon society,” the points below were indicated in the report compiled in January 2009:
1. To reexamine the alternative energy policies for which the purpose is merely restraining oil usage
2. To conduct an objective assessment of each energy's characteristics based on the basic principles of the Basic Act on Energy Policy and to enhance the corresponding development of an sophisticated energy supply structure
3. To give consideration to the impartiality of competitive conditions among energy sources

The petroleum industry considers these points to be extremely significant.

With the compilation of the report, the concept of “oil substitution” in the policy measures of the Alternative Energy Law, which aims only at reducing reliance on oil, was reexamined and this concept was eliminated in...

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### Law Concerning Promotion of Use of Nonfossil Energy Sources and Effective Use of Fossil Energy Raw Materials by Energy Suppliers
(Law Concerning Sophisticated Methods of Energy Supply Structures)

#### To promote

- **utilization of nonfossil energies**
- **effective utilization of fossil energy sources**

**by energy suppliers (electricity, oil and city gas)**

### Necessity for Enhancing Energy Suppliers' Efforts: Oblige Them to:
- Expand the use of nonfossil power sources, ramping up nonfossil power sources such as solar energy and nuclear power more than 50% by 2020 (Electric Companies)
- Purchase electricity by solar power generation at fair prices (Electric Companies)
- Use biomass fuels and biogas (Oil Companies and City Gas Companies)
- Use crude oil and natural gas effectively (Oil Companies and City Gas Companies)

### Necessity for Promoting Technology Development; Development in:
(Examples)
- Hydrogen production and storage; fuel cells toward building a hydrogen society
- Nonconventional resources (methane hydrate and oil sands)
- High efficiency cracking facilities for residual oils
- Integrated Gasification Combined Cycle (IGCC)
- Utilization of cellulosic biomass like woody waste

### Basic Policy
(Formulated by METI Minister)

#### Criteria for Judgment
(Oblige specific energy suppliers to comply with ① and ②)

#### Plan Creation/Submission
(Applicable companies: Energy suppliers over a certain size)

#### Advice and Order*
*Status of efforts is quite insufficient in light of the criteria for judgment

### Partial Revision of Laws such as the Act on the Promotion of Development and Introduction of Alternative Energy

To change the objective for promoting development and introduction from “Alternative Energy to Oil” to “Nonfossil Energies” (new energies, nuclear power, etc.) through reexamination of the alternative energy policy

### Examples of Specific Measures
(Examples)
- Promotion of large-scale solar energy (mega solar) facility construction through cooperation with local public organizations
- Further enhancement for launching new energies such as solar energy generation at public facilities like ports, railroads and airports
the revised law. Thereafter, a new law, the Law Concerning Sophisticated Methods of Energy Supply Structures, which incentivizes energy suppliers to take such measures as listed below, was enacted in July 2009:
1. To promote innovative energy technologies and non-conventional resource development
2. To expand the use of nonfossil energy resources (nuclear, hydraulic, geothermal, new energy sources, etc.)
3. To enhance the sophisticated and effective use of fossil resources (crude oil, natural gas, coal, etc.)

This new law is intended to urge energy suppliers (electric power, city gas and oil) to expand the use of nonfossil energy resources as well as to promote effective use of fossil resources. Specifically, the notification of the criteria for judgment concerning the promotion of the effective use of fossil energies was given in July 2010. Aiming to raise the facilities installation ratio of Japan's heavy oils cracking units (about 10% in 2010) to about 13% by fiscal year (FY) 2013, each oil refiner is obliged to attain the facility improvement in three stages depending on the current installation ratio. This leads to new or additional installation of heavy oils cracking units, or the reduction of crude distillation units to raise the installation ratio. In addition to these, each refiner is going to work on technology development such as improvements in facility operations.

Taking into account subsequent changes in such factors as crude oil procurement, domestic oil demand and each oil company's growth strategy, the new criteria for judgment were notified to oil companies in July 2014. With the new notification, the definition on the conventional facilities installation ratio was revised to include that of residual oil processing units, which adds heavy oils direct desulfurization units, fluid catalytic cracking units and solvent deasphalting units to the conventional heavy oils cracking units. The target percentage of the new facilities installation ratio will be raised to 50% (currently about 45%) by the end of March 2017, and each oil refiner is obliged to attain the target ratio for its facility improvement in three stages. In the new criteria for judgment, the accommodation of installation capacities through collaboration between refineries or business restructuring is permitted to attain the target ratio. Besides, each oil refiner is requested to make a periodic report to METI on the progress status of its concrete program to achieve this goal, together with its business restructuring plan as a base for the facility optimization.

Restructuring of Japan’s Energy Policies
~Energy Policies after the Great East Japan Earthquake~

In recent years, the global energy conditions have become increasingly severe. The international energy market is facing significant structural changes such as growing energy demand in Asian countries and the rising tide of resource nationalism.

In addition, energy prices have fluctuated widely as the situation was made worse by various factors such as natural disasters including damage from an earthquake and a hurricane, reexamination of the safeness of energy in light of the Fukushima nuclear power plant accident, inflows of speculative money, terrorist activities and uncertainties in the Middle East like the issue of Iran’s nuclear development. Amid mounting international concern over energy security, many countries are gearing up for the restructuring of their national energy strategies.

In the context of these circumstances, while the government pursues energy policies stipulated in the second revision of the Basic Energy Plan in June 2010, Japan faces unprecedented situations brought about by the Great East Japan Earthquake and Fukushima nuclear power plant accident which occurred on March 11, 2011.

Under these circumstances, the government adopted “The Guideline on Policy Promotion ~For the Revitalization of Japan~” which shows Japan’s revitalization policy, at the cabinet meeting on May 17, 2011, to provide reconstruction support for the eastern Japan region, in addition to dealing with various pre-quake issues facing Japan, and to restart its efforts for revitalizing Japan. This guideline specifies that correcting the distorted and vulnerable energy supply structure, implementing innovative strategies for energy and environment on a short-, medium- and long-term basis in order to comply with requests for overcoming limited power supply and strengthening safety measures, and enhancing safe, stable and efficient energy supply in line with environmental concerns, shall be deliberated at the Council on the Realization of the New Growth Strategy.

In response, the following three points were confirmed again at the council’s meeting on June 7, 2011:

1. To promote innovative energy technologies and non-conventional resource development
2. To expand the use of nonfossil energy resources (nuclear, hydraulic, geothermal, new energy sources, etc.)
3. To enhance the sophisticated and effective use of fossil resources (crude oil, natural gas, coal, etc.)
Japan is in a situation to reexamine with a clean slate the existing Basic Energy Plan that aimed for 50% dependency on nuclear power generation in primary energy supply by 2030.

It is always an important issue for all nations to select energy sources for achieving economic growth and the stability of their citizens’ lives.

Japan needs to speed up its new consensus building by reexamining its energy and environmental strategy from scratch.

It was also decided to establish the Energy and Environment Council, headed by the Minister for National Policy, to rethink the nation’s energy and environment strategies without exceptions across all government agencies and ministries.

The Energy and Environment Council issued the “Interim Compilation of Discussion Points for Formulation of Innovative Strategy for Energy and the Environment” in July and decided the scenarios of lowering the dependence on nuclear power and the broad direction for shifting to a distributed energy system. Based on the indicated direction and the basic policy, deliberations on (1) the Green Growth Strategy, (2) validation of the power generation cost of each energy source including nuclear power, (3) the new Basic Energy Plan (optimum energy mix), (4) countermeasures against global warming, and (5) issues on nuclear energy policy were conducted.

Taking into account the argument points and the deliberation results at those meetings, the Energy and Environment Council decided the “Basic Policy toward Presenting Options on Energy and Environment Strategies” in December. Following this policy, redesign of the energy and environment strategy was specified in the “Strategy for Rebirth of Japan” adopted at the cabinet meeting on December 24.

After that, especially such policies as the nuclear fuel cycle, energy mix, and countermeasures against global warming were energetically reviewed. In June 2012 the following scenarios were presented as the necessary options for the discussion by the public to select energy for the future:

1. Zero nuclear power scenario: Make the ratio of energy dependency on nuclear power zero at the earliest possible date or by 2030 at the latest.
2. 15% nuclear power scenario: Steadily reduce the nuclear power ratio and make its dependency about 15% in 2030, as well as to lower fossil fuel dependency so as to smoothly meet the request for decreasing CO₂ emissions.
3. 20-25% nuclear power scenario: Modestly lower the nuclear power dependency and maintain its ratio at about 20 to 25% in 2030.

As for these options, a national debate was carried out, though in a short period of time, by means of having public comments, hearings of opinions, deliberative polls, etc. Taking into account the national debate, the Innovative Strategy for Energy and Environment was compiled at the Energy and Environment Council in September 2012. In this strategy, such measures as follows were stipulated: (1) realize a nonnuclear-power-dependent society as soon as possible, (2) realize the green energy revolution, (3) ensure the stable supply of energy, (4) carry through the Electric System Reform such as unbinding integrated power companies and liberalization of power generation and retailing, and (5) steadily execute global warming countermeasures. Responding to this strategy, it was decided to compile the Framework for Green Development Policy, the Strategy on Electricity System Reform, and the plans for Global Warming Countermeasures, etc.

Formulation of the New Basic Energy Plan

Followed by the change of government in December 2012 after the general election, Prime Minister Abe gave instructions to Mr. Motegi, the then Minister of METI, in January 2013 to “reevaluate the previous administration’s energy and environment strategies from scratch and formulate a responsible energy policy, incorporating the viewpoints of stable energy supply and lowering energy costs.” In response, the Basic Policy Subcommittee (the Energy Committee until June 2013) of the Advisory Committee for Natural Resources and Energy intensively deliberated these strategies through a total of 17 meetings. In December 2013 the committee compiled the statement entitled “Opinions Concerning the Basic Energy Plan,” which took the position that nuclear power generation is fundamental as an important base-load electric power source (amended to “an important basic electric power source” in the ministerial meeting in February 2014), and changed the previous government’s policy, indicated in “Innovative
Strategy for Energy and the Environment,” which aimed at ending the operation of nuclear power plants in the 2030s. In light of the issues facing Japan’s energy supply and demand structure which were exposed by the Great East Japan Earthquake, and from the perspective of the principle of Japan’s energy policy and its reformulation, the following policy directions were indicated in the statement:

- Importance of an international perspective and economic growth in addition to the conventional 3E+S (energy security, efficient supply and environmental consideration, plus safety)
- Formation of multi-stratified and diversified flexible energy supply and demand structure

Specifically, the following directions were stipulated:

1. Nuclear power generation is the basic electric power source to be continuously utilized with the main premise of ensuring safety, in step with the utmost effort for the regeneration and reconstruction of Fukushima.

2. The domestic energy supply network should be strengthened through the enhancement of risk management capabilities of oil and LP gas, together with the fundamental reinforcement of stable securement of resources in the energy production (procurement) stage.

3. To widen consumers’ options through a supply structural reform, decisive action for electric system reforms should be taken by means of eliminating barriers in the market as well as enhancing gas system reforms. Regarding oil, business foundations and competitiveness in the petroleum industry should be reinforced through structural reform in accordance with a change in the market structure.

4. In the energy consumption stage, efficient supply structure should be achieved to provide consumers with wider options, and energy saving needs to be strengthened.

5. Integrated energy companies should be created through integration of the market, and innovative changes to the secondary energy structure which contribute to stable supply and global warming countermeasures (distributed energy, etc.).

6. Comprehensive international energy strategies should be developed.

Based on these opinions the new Basic Energy Plan was formulated and decided at a cabinet meeting in April 2014. Through the deliberations the existing energy policy, which had been designed before the Great East Japan Earthquake, was reexamined from scratch and used, mapping out a policy to lower nuclear power dependency as a starting point. The new Basic Energy Plan stipulates the future directions as follows:

1. Add economic growth to the existing energy policy principles (3E+S) as a fundamental viewpoint.
2. Position nuclear power, with the main premise of ensuring safety, as the important base-load electric power source that contributes to the stability of energy supply and demand structure.
3. Enhance an integrated policy for acquiring stable energy resources through (a) strengthening growing ties with such new resource supply areas as the U.S., Russia and Africa, and promoting the advancement of upstream businesses, (b) reinforcing the infrastructure of the resource procurement environment, and (c) improving resource procurement conditions.
4. Make efforts to strengthen the petroleum industry’s business foundations, because oil continues to be an important energy source in the future and is regarded as “the last resort” in energy supply during emergencies.
5. Take decisive actions for electric system reforms and enhance gas system reforms.
6. Improve the energy market environment where consumers can select energy from diverse energy sources.
7. Create integrated energy companies through market integration.
8. Develop integrated international energy strategies.

As for the energy mix, it shall be promptly indicated after assessing various circumstances such as the resumption of operations of nuclear power plants, the launching of renewable energies and international debates on the global warming issue.

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Reexamination of Japan’s Petroleum Policies

In reaction to the Great East Japan Earthquake, petroleum policies were partially reexamined.

In particular, for securing a stable supply of oil as the superior energy source due to its disaster response capabilities, such topics to be tackled in
advance were studied at the Round-table Session of Experts on the Policies of Resource and Fuels. At the round-table session, it was reported that in the Great East Japan Earthquake, many requests from various quarters were made for oil as a distributed energy in the situation where the system energies’ supply (electricity and city gas) was suspended. It was acknowledged that oil, which could meet such supply requests, played the role of the “last resort of energy” for protecting people’s lives. Based on such requests, as a reinforced measure for a thoroughgoing oil supply chain in a time of disaster, it was decided to formulate a joint disaster preparedness system among oil and LPG companies by strengthening disaster response capabilities at oil terminals and service stations as well as to develop a system for data gathering and information service on oil and LPG reserves, etc. With Petroleum Association of Japan (PAJ)’s advocacy efforts, the following opinions were incorporated into the deliberation:

• Clarification of role sharing between public and private sectors, and enhancement of their collaboration in an emergency
• Preparation for a system for information gathering
• Enhancement of disaster response capability at oil terminals
• Expansion of government product stockpiling
• Necessity for stable oil demand to maintain a sound supply chain

The petroleum industry insisted on and made a proposal for the importance of oil as a core energy source five times through the deliberation about the direction of reform for Japan’s optimum energy mix and energy policy, which was started at the Basic Issue Committee of the Advisory Committee on Energy and Natural Resources in October 2011.

In response to the commencement of deliberations toward the formulation of the new Basic Energy Plan to reexamine the previous administration’s energy policy from scratch, due to the change of government in December 2012, the petroleum industry has compiled and publicly announced its new recommendation entitled “the Petroleum Industry’s Proposal for New Energy Policy and Goals for the Industry to Reach”.

The gist of the recommendations is as follows:

① Simultaneously pursue the enhancement of the energy industry’s competitiveness and the reinforcement of its emergency response capabilities.
② Clarify the positioning of “oil” as an energy resource that excels in disaster response capabilities and is essential for people’s lives.
③ Facilitate fair competition among energy sources to encourage selection of an efficient energy source in the market.
④ Advance the energy system reform.

These recommendations, which summarized the petroleum industry’s direction to move forward and the industry’s policies as listed below, were actively advocated to the various stakeholders:

① Reinforcement of energy security to secure people’s safety and provide reassurance
② Growth strategy of the petroleum industry (enhancement of industrial competitiveness)
③ Promotion of environmental measures

As a result of these initiatives, in the new Basic Energy Plan that was decided at a cabinet meeting in April 2014, oil was positioned as an important energy source to be continuously utilized in the future from the viewpoints of its wide range of uses (power generation, transportation, etc.) and its high level of convenience (portability and excellent infrastructure). More specifically, such directions were indicated in the opinions as follows:

(1) Utilizing oil-fired power generation as a regulated power supply
(2) Forming a resilient oil supply network as the “last resort” in energy supply at a time of disaster
(3) Making structural improvement in petroleum complexes and enhancing international expansion to strengthen the petroleum industry’s business foundations

It also specified the directions to activate the energy market through innovative changes in industrial structure by promoting mutual market entries as well as new entrants from other industries through the electricity and gas reforms. Furthermore, taking this opportunity, the importance for the petroleum industry to transform into “the integrated energy industry” was indicated. After this it is desired that the government settle on the new Basic Energy Plan in line with the above and steadily carry out the energy policy measures at an early stage.

The petroleum industry is going to contribute to economic growth by means of reinforcement of
emergency response capability (resilience), enhancement of international competitiveness, reinforcement of the business foundations such as by transforming into the integrated energy industry, enhanced use of oil to be selected by consumers, and maintenance of the oil supply chain.

Energy Supply and Demand Performance (FY2013 Flash Report)

Final energy consumption for FY2013 showed a 0.9% decrease from the previous year. In comparison with the previous year by sector are: 0.1% up for the industrial sector, 0.1% down for the household and civil sector, and 3.7% down for the transportation sector.

As a result, the total final energy consumption for FY2013 showed a continued decrease from FY2011.

On the other hand, the total domestic primary energy supply was 21,012 petajoules (PJ), or 542.1 million KL in crude oil equivalent, up by 0.9% versus the previous year; of which oil was 9,023 PJ, or 232.8 million KL in crude oil equivalent, a decrease of 2.2% versus the previous year.

The supply ratios in the total primary energy supply are: nuclear power decreased from 0.7% to 0.4%, oil decreased from 44.3% to 42.9%, and natural gas decreased from 24.5% to 24.2%, while coal increased from 23.4% to 25.0%. Under the sluggish electricity supply share from nuclear power generation, the fuel supply share of oil and natural gas in thermal power generation decreased while coal increased. However, even the ratio of natural gas, the second largest primary energy source following oil, is still just half that of oil. Therefore, ensuring a stable scale of oil demand and stable oil supply is absolutely essential for ensuring energy security in Japan even in the future.

At the time of the Great East Japan Earthquake when no electricity and city gas were available, oil played an active role as the energy source for reconstructing the disaster areas as well as for a stable electricity power supply. Especially, oil-fired power generation fulfills the role of a backup electric source in such emergencies as power outages of other electricity sources, extremely hot summer weather and severe winters. It is essential to make the position of oil-fired power generation the last resort of a system power source for stable electricity supply. It is also important to secure a stable scale of oil demand during ordinary times in order to achieve a well-balanced electricity supply composition. In addition, in such segments which can be replaced with non-electric energies like heating and hot-water supply, usage of oil, as a distributed energy that has strong disaster response capabilities, should be maintained and promoted as a substitutable energy for electricity.

### Long-term Final Energy Consumption Outlook by Sector

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<th>2005</th>
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<th>2020</th>
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### Long-term Primary Energy Supply Outlook

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</table>

* LPG is included in Oil for FY2013

Source: METI : The Long-term Energy Supply and Demand Outlook, in August 2009
Oil Stockpiling and New Emergency Response Measures

Background of Japan’s Oil Stockpiling System

In response to OECD advice in 1962, which obliged member countries to hold oil stockpiling at a 60-day equivalent to the nation’s oil demand, the Energy Committee under the Industrial Structure Council made a proposal in December 1963 for the necessity of oil stockpiling, stating that “holding a certain level of oil stockpiling meets the requirement for energy supply security as a transitional measure to rectify a supply and demand imbalance until converting to alternative supply sources at a time of temporary supply shortage.”

At the outbreak of the third Middle East War in 1967, Japan’s oil dependency reached 65% of the primary energy supply. With a rapid rise in risk awareness in Japan, the Petroleum Subcommittee of the Advisory Committee for Natural Resources and Energy compiled its interim report, which indicated the necessity for establishment of the petroleum special account as a subsidy measure from financial aspects in order to achieve 60-day oil stockpiling by the end of fiscal year (FY) 1974. Accordingly, the oil stockpiling system in Japan virtually started from FY1972. At that time, the government made the decision that holding of oil stockpiling by the private sector with governmental subsidies was appropriate, and the following measures were taken:

1. Long-term low-interest loans for purchasing crude oil for stockpiling
2. Japan Development Bank loans for constructing oil reserve facilities
3. Accelerated depreciation deductions for oil storage tanks

The first oil crisis occurred in 1973. As oil constituted about 77% of the primary energy supply at that time, people’s lives were severely impacted. For this reason, the interim report of the Petroleum Subcommittee of the Advisory Committee for Natural Resources and Energy, compiled in 1974, specified that “it is needless to say a level of 60-day oil stockpiling should be held; on top of this, the level should be built up to 90 days in a planned manner to develop a reinforced oil stockpiling system through joint efforts of the public and private sectors.”

With the promulgation of the Petroleum Reserve Law in 1975, such measures by the government were legislated as (1) setting the stockpiling target, (2) putting an obligation on refiners, marketers and importers of petroleum to hold oil stockpiling at least above the level of their basic obligation volumes, and (3) lowering the basic obligation volume, especially when it is considered to be necessary to secure a stable supply of oil in the event of an oil supply shortage in Japan.

In addition, various measures were taken such as providing more low-interest loans (expanding interest subsidies), raising the loan ratio of the Japan Development Bank’s loan for oil storage facilities, establishing the capital subscription scheme to the joint stockpiling companies from Japan Petroleum Development Corporation, currently JOGMEC (Japan Oil, Gas and Metals National Corporation) in order to lessen the burden of the enormous cost of funds associated with the buildup of stockpiles. After coping with the second oil crisis in 1979, the 90-day equivalent oil stockpiling system (the private sector’s 90-day equivalent volume obligation) was established in April 1981.

With recognition of the need for the government itself to take an initiative in maintaining the oil stockpile, government stockpiling by Japan National Oil Corporation (currently JOGMEC) was started in 1978. The target volumes of the government oil reserve were achieved: 30 million kiloliters (KL) in February 1989, and 50 million KL in February 1998. During this 20-year period, 10 national oil stockpiling bases were constructed across the country. In accordance with the expansion of government stockpiling, the private sector stockpiling was reduced by 4 days each year from 1989 to 1993, and since then a 70-day equivalent oil stockpiling system (the private sector’s 70-day equivalent volume obligation) has been maintained.

Oil Stockpiling System after Deregulation

As a result of the abolition of the Provisional Measures Law on the Importation on Specific Refined Petroleum Products (Fuel Import Restriction Law) in 1996, the Petroleum Reserve Law was amended to stipulate the
requirements for new entrants of oil importers.

In response to the abolition of the Petroleum Industry Law in January 2002, the Petroleum Reserve Law was renamed the new Oil Stockpiling Act. From the viewpoints of ensuring fulfillment of oil stockpiling obligations as well as strengthening the foundations for emergency responses, the following provisions were amended in the new act:

1. Notification requirements for business commencement of oil refiners, distributors and retailers; clarification of registration requirements for oil importers
2. Clarification of the provisions concerning a release order of the government oil stockpiles by the minister of the Ministry of Economy, Trade and Industry (METI)
3. Advice to increase the crude oil processing volumes above planned volumes

In 2005 the Subcommittee on Petroleum Stockpiling and Emergency Preparedness under the Petroleum Council of the Advisory Committee for Natural Resources and Energy deliberated the redefinition of the roles of both government and private sectors’ stockpiling obligations, and the appropriate levels of each sector’s reserves. The subcommittee issued its report, which recommended mitigating the private sector stockpiling obligation from the current 70 days to a level of 60-65 days and increasing the government sector stockpiling with appropriate timing in order not to lower the nation’s energy security level. Then in 2006, the Petroleum Council’s Petroleum Policy Subcommittee recommended the following measures from a viewpoint of the necessity for forming a responsive oil stockpiling system:

1. Increasing the stockpile volume (by buildup of the government stockpile)
2. Introducing government oil product reserves with

### Overview of Past Emergency Periods

<table>
<thead>
<tr>
<th>Time</th>
<th>1st Oil Crisis</th>
<th>2nd Oil Crisis</th>
<th>Gulf Crisis</th>
<th>Hurricane Katrina</th>
</tr>
</thead>
<tbody>
<tr>
<td>Background</td>
<td>Crude oil supply cut due to oil export suspension by Arab countries at the outbreak of the 4th Middle East War.</td>
<td>Suspension of Iranian crude export and interruption of tanker traffic in the Gulf due to the Iranian Revolution</td>
<td>Invasion of Kuwait by Iraq resulted in economic sanctions, and escalated into the Gulf War</td>
<td>Damage to oil-related facilities in the Gulf of Mexico area in the USA due to the destructive hurricane Katrina</td>
</tr>
<tr>
<td>Oil Share of Primary Energy Supply</td>
<td>Arabian Light (Posted Price)</td>
<td>Arabian Light (Spot Price)</td>
<td>Dubai (Spot Price)</td>
<td>Dubai (Spot Price)</td>
</tr>
<tr>
<td>Rate of Crude Oil Price Increase</td>
<td>Arabian Light (Spot Price)</td>
<td>Arabian Light (Spot Price)</td>
<td>Dubai (Spot Price)</td>
<td>Dubai (Spot Price)</td>
</tr>
<tr>
<td>Ratio of Crude Import Amount to Japan Total Imports</td>
<td>23% (FY1973)</td>
<td>43% (FY1980)</td>
<td>19% (FY1990)</td>
<td>20% (FY2005)</td>
</tr>
<tr>
<td>Crude Oil Dependence on Middle East</td>
<td>73% (FY1973)</td>
<td>75.9% (FY1979)</td>
<td>71.5% (FY1990)</td>
<td>89.5% (FY2004)</td>
</tr>
<tr>
<td>Stockpiling Days</td>
<td>67 days (as of Oct 1973)</td>
<td>85 Days</td>
<td>88 Days</td>
<td>80 Days</td>
</tr>
<tr>
<td>Crude Oil Import Vol.</td>
<td>288.6 Million kl (FY1973)</td>
<td>277.1 Million kl (FY1979)</td>
<td>238.5 Million kl (FY1990)</td>
<td>241.8 Million kl (FY2004)</td>
</tr>
<tr>
<td>Event of the Period and Government Responses</td>
<td>• Hoarding of toilet paper, etc. - Setting of wholesale &amp; retail prices by Administrative Guidance (Mar-Aug ’75) - Setting of Standard Prices by the Petroleum Industry Law (Dec 75-May ’76) - Restraining of large lot electric power use and voluntary ban on private vehicles - Enforcement of two laws for emergency responses (Dec ’76) - Enforcement of Petroleum Reserve Law (Apr ’76)</td>
<td>• Partial drawdown of private oil stockpiling obligation volume (Apr 79-Aug ’86) - Setting of wholesale prices by Administrative Guidance (Mar ’75-Apr ’82) - Implementation of energy saving measures such as target temperature (19˚C) for air conditioning at government offices during winter - Introduction of lighter summer clothing - Enforcement of Energy Saving Law (Jun ’76) - Enforcement of Alternative Energy Promotion Law (May ’80)</td>
<td>• Voluntary ban on purchasing crude oil at high prices - Restart of fuel imports and shift to a domestic production structure - Setting of wholesale prices by Administrative Guidance &amp; Moving to “Monthly Settlement Method” (Sep ’60-Apr ’91) - Partial drawdown of private oil stockpiling obligation volume (4 days) - Implementation of energy saving measures such as higher air conditioning temperatures (26˚C) during summer and environmentally-friendly driving campaign in government and private sectors</td>
<td>• Voluntary ban on gasoline imports - Partial drawdown of private oil stockpiling obligation volume (3 days) - Urgent gasoline export to USA</td>
</tr>
</tbody>
</table>

*1 Statistics Bureau, Ministry of Internal Affairs and Communication *2 Oil Information Center
high mobility to complement crude oil reserves

Regarding the government product reserves, kerosene stockpiling has been implemented since 2009.

In FY2007, the Subcommittee on Next Generation Fuels and Petroleum Policies made a review based on active promotion of international cooperation for oil stockpiling with countries in and surrounding Asia, where oil consumption is rapidly increasing. It also discussed Japan’s cooperation toward stabilization of the international oil market in an emergency, taking into account the possible direct release of its stockpile to overseas countries.

In line with such movements, an intergovernmental agreement on preferential sales and purchase from the crude oil stockpile was concluded between Japan and New Zealand in 2007. Then a Japanese oil company was able to make a bid for “the Rights to Purchase Oil Stockpile in an Emergency” conducted by the government of New Zealand, and some firms successfully won those international bids. Additionally the Japanese government promoted a joint stockpiling project with an oil producing country. The project scheme is that oil producing countries can reserve their crude oils in Japan and use them commercially under normal times; however, in an emergency, Japanese oil companies receive preferential crude oil supply from their reserves under this agreement.

Such crude oil reserves in Japan were started by Abu Dhabi National Oil Company in 2009 and Saudi Arabian Oil Company in 2010. This scheme is expected to reinforce energy security and at the same time enhance the formation of strategic relationships with oil producing countries.

### Formulation of Stockpiling System Envisaged for Disasters

At the time of the Great East Japan Earthquake in March 2011, the petroleum industry made its utmost efforts to stably supply oil products from refining to all segments of distribution. Taking into account the lessons learned from this great earthquake, the petroleum industry is advocating formulation of an agile and flexible stockpiling system to control disorder arising from a shortage of petroleum products, and made the following

### Current Status of Oil Stockpiling in Japan (as of Dec 2014)

<table>
<thead>
<tr>
<th></th>
<th>Private Stockpiling</th>
<th>Government Stockpiling</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stockpile Days</td>
<td>84 days</td>
<td>114 days</td>
</tr>
<tr>
<td>Stockpiling Volume</td>
<td>35.1 million kl</td>
<td>47.5 million kl</td>
</tr>
<tr>
<td>Obligation Days</td>
<td>70 days of domestic demand</td>
<td>50 million kl (attained in Feb 1998)</td>
</tr>
<tr>
<td>Holding Method</td>
<td>Through production and distribution processes</td>
<td>In sealed designated storage tanks (Oil products are held through production and distribution processes.)</td>
</tr>
<tr>
<td>Holding Location</td>
<td>Private sector tanks in refineries and oil terminals</td>
<td>Crude oil: ① Tanks of national stockpiling bases ② Tanks borrowed from private sector Oil products: Private sector tanks in refineries and oil terminals</td>
</tr>
<tr>
<td>Composition</td>
<td>Crude oil: 50% Oil products: 50%</td>
<td>Crude oil: 97.1% Oil products: 2.9%</td>
</tr>
<tr>
<td>Administrative Body</td>
<td>Oil refineries and importers (It is however possible for the joint stockpiling companies to act for such management.)</td>
<td>① 10 national stockpiling bases (2/3 of government reserve) ② Private oil companies (1/3 of government reserve): (Management on consignment)</td>
</tr>
<tr>
<td>Effect of Stockpile Release</td>
<td>① Prompt supply to distribution markets as a large part of stockpiles are held at refineries and oil terminals ② Flexible release of stockpiles depending on crude procurement status and seasonal demand fluctuation</td>
<td>① strong psychological effect on the market when the government announces its decision to release its stockpiling to increase oil supply in the market ② Reduced mobility of released stockpiling, compared with the private sector release, as reserves are stored at remote national stockpiling bases</td>
</tr>
<tr>
<td>Financial Measures</td>
<td>Subsidy for oil purchasing costs and tank construction costs</td>
<td>Government’s budget (Petroleum and Coal Tax)</td>
</tr>
<tr>
<td>Cost Recovery</td>
<td>Part of product cost (passing the cost on to consumers is expected)</td>
<td>Part of product cost (passing the cost on to consumers is expected)</td>
</tr>
</tbody>
</table>

*In addition to the above, 760 thousand kl (2 days equivalent) of the joint stockpiling with oil producing countries is in stock.
Oil Stockpiling and New Emergency Response Measures

A proposal to fulfill a stable oil supply at a time of disaster:

1. The government's reserve of petroleum products should be built up as a last resort of oil supply when the usual product and commercial distribution is interrupted.

2. Such government product reserves should be kept at refineries, etc. as an operating inventory to secure mobility and quality maintenance (a unified public/private storage method).

3. For securing logistics, a system to directly supply petroleum products to critical sites such as evacuation centers and hospitals should be launched by organizing in advance a cooperative structure between petroleum reserve management companies and transportation companies to enhance prompt and assured deliveries.

In 2012 the government amended the Oil Stockpiling Act to make it possible to release the government crude oil reserve at the time of a domestic oil supply shortage in a certain area due to a disaster, in addition to oil supply disruption from overseas. As for the government petroleum product stockpiling, the stockpiling of gasoline, diesel fuel and Heavy Fuel Oil A has been implemented in addition to the current kerosene stockpiling. Furthermore, the following provisions were incorporated into the amended act: (1) primary oil distributors (Motouri) are obliged to work together beyond a company’s framework to prepare in advance the Oil Supply Coordination Plan in Disaster in 10 domestic regions as a disaster response measure for supplying oil products to disaster victims and (2) at the time of disaster the minister of METI can urge Motouri to take actions based on the subject plan.

![Oil Stockpiling Obligation Trends: Volume and Days (fiscal year end)](image_url)

<table>
<thead>
<tr>
<th>Year (FY)</th>
<th>Volume</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>1977</td>
<td>5,954</td>
<td>(90)</td>
</tr>
<tr>
<td>1978</td>
<td>6,048</td>
<td>(88)</td>
</tr>
<tr>
<td>1980</td>
<td>6,984</td>
<td>(100)</td>
</tr>
<tr>
<td>1985</td>
<td>7,098</td>
<td>(127)</td>
</tr>
<tr>
<td>1990</td>
<td>8,278</td>
<td>(142)</td>
</tr>
<tr>
<td>1995</td>
<td>8,932</td>
<td>(150)</td>
</tr>
<tr>
<td>2000</td>
<td>9,080</td>
<td>(163)</td>
</tr>
<tr>
<td>2005</td>
<td>9,043</td>
<td>(168)</td>
</tr>
<tr>
<td>2006</td>
<td>8,614</td>
<td>(177)</td>
</tr>
<tr>
<td>2007</td>
<td>8,670</td>
<td>(184)</td>
</tr>
<tr>
<td>2008</td>
<td>8,301</td>
<td>(190)</td>
</tr>
<tr>
<td>2009</td>
<td>8,075</td>
<td>(192)</td>
</tr>
<tr>
<td>2010</td>
<td>8,343</td>
<td>(197)</td>
</tr>
<tr>
<td>2011</td>
<td>8,556</td>
<td>(199)</td>
</tr>
<tr>
<td>2012</td>
<td>8,406</td>
<td>(193)</td>
</tr>
<tr>
<td>2013</td>
<td>8,147</td>
<td>(199)</td>
</tr>
<tr>
<td>2014</td>
<td>8,843</td>
<td>(197)</td>
</tr>
</tbody>
</table>

**Government Stockpiles**

**Private Stockpiles**

**Joint oil strage projects Stockpiles**

**Applied Cases for Stockpiling Releases**
- **The Second Oil Crisis** Mar 1979–Mar 1980
  - Based on Application
  - 82 days → 78 days (4 days)
- **Hurricane Katrina** Sep 7, 2005–Jan 4, 2006
  - 70 days → 67 days (3 days)
- **The Great East Japan Earthquake** Mar 14–Mar 21–May 20, 2011
  - 70 days → 67 days → 45 days (3 days)
  - 70 days → 67 days (3 days)

**Unit:** 10,000kl, (days)

Source: METI
Japan’s Petroleum Resource Development

Petroleum resource development in Japan started in the early Meiji period (1870s) primarily in Niigata Prefecture. Currently, commercial production is carried out in Hokkaido, Akita and Niigata Prefectures. Also, exploration development activities continue to be conducted at sites including Yufutsu Oil/Gas Well, Minami Nagaoka Oil/Gas Well, Iwafuneoki Oil/Gas Well (offshore oil/gas field), etc. These wells are currently under production. Associated natural gas produced with oil is also utilized as city gas or power generation fuel in most adjacent areas and contributes to the local economies of such communities. Though Japan is the third largest oil consuming country (2013), the ratio of domestically produced crude oil volume is only 0.3% of the domestic consumption volume, and that of domestically produced natural gas was only 2.4% in 2013. Almost all petroleum resources are dependent on imports.

Independent development of offshore oil and natural gas resources by Japanese firms contributes not only to ensuring long-term supply stability of energy resources, but also to establishing and strengthening mutual relationships between Japan and oil and gas producing countries. Fostering business links with those national oil companies and oil majors has great significance for energy security.

Today, Japanese firms are involved in over 140 oil and gas development projects around the world in areas such as the Middle East, South-east Asia, Africa, South and North America, Australia and the former republics of the Soviet Union, of which about 70 have performed well in commercial production of crude oil and natural gas (at the end of June 2014). The share of crude oil and natural gas from independent crude oil and gas development projects is about 23% of the total domestic demand volume.

Japan’s Independent Oil and Natural Gas Development in Future

Oil and gas exploration development is a difficult business, involving high risk and using a huge amount of investment and advanced technologies. To acquire promising areas for overseas exploration, it is essential for the government to take diplomatic initiatives for opening up access as well as for building and enhancing cooperative relationships with oil and gas producing countries. As Japan’s oil development firms are latecomers to this business sector and inferior in both capital and technologies to oil exploration companies such as the oil majors in the USA and Europe, they have been subsidized by the government through Japan National Oil Corporation (JNOC) and, then, a newly established organization called Japan Oil, Gas and Metals National Corporation (JOGMEC) which succeeded JNOC’s function such as risk money supply and R&D when it was abolished in April 2005.

In addition, such institutional assistance has been conducted for financing by Japan Bank for International Cooperation (JBIC), etc. and for international trade insurance by Incorporated Administrative Agency, Nippon Export and Investment Insurance (NEXI), etc.

In this way, the government regards crude oil and natural gas as important energy sources and provides a favorable business environment for the private oil and gas companies to conduct their business operations. In turn, the development firms invest and distribute business resources to achieve their targets. It is expected that such a joint government and private sector system will continue to function effectively and secure a stable energy supply to Japan.
Major Independent Oil Development Projects by Japanese Firms (as of the end of Jun 2014)

- Inpex Oil & Gas Development
  - Inpex North Caspian Sea
  - Inpex Southwest Caspian Sea
  - Inpex BTC Pipeline
  - Inpex Offshore North Caspian Sea

- Inpex Offshore Southeast Mahakam
- Inpex Offshore South East
- Inpex Offshore Northwest Sabah
- Inpex Offshore South West Sabah
- Inpex Offshore Malaya Offshore
- Inpex Offshore Sarawak
- Inpex Offshore Timor Leste

- Inpex Ichthys
  - Inpex Ichthys Development

- Inpex Bahar Selaru
  - Inpex Bahar Selaru Development

- Inpex Australia LNG (MIMI)
- Inpex Alpha
- Inpex Browse
- Inpex Browse Development

- Inpex Masela
- Inpex Sahul
- Inpex Timor Sea
- Inpex Oil & Gas Australia

- Mitsui E&P Australia

- Energy Mega Pratama
- Osaka Gas Niugini
- Osaka Gas Niugini E&P

- Japex Montney
- Inpex Gas British Columbia
- Jgc Exploration Canada
- Canada Oil Sands
- Japex Canada Oil

- Nippon Oil Exploration (Myanmar)
- Mitsui Oil Exploration
- Moeco Thai Oil Development
- Japan Vietnam Petroleum
- Inpex Natuna
- Moeco Cambodia
- Siam Moeco

- Teikoku Oil Algeria
- Teikoku Oil Suez SOB
- Inpex Offshore North Campos
- Inpex Offshore Northeast Brazil
- Inpex Uruguay

Remarks: ○ projects in production

Source: Japan Petroleum Development Association
Progress in Deregulation

Amid the ongoing globalization and easing of regulations in the Japanese economic society, the Japanese petroleum industry reached almost complete liberalization at the end of 2001 when the Petroleum Industry Law was abolished.

In consideration of the importance of oil, regulations of the petroleum industry had been enforced by giving the highest priority to the concept of securing a stable supply under the Petroleum Industry Law, which was enacted in October 1962 as a fundamental law. The Petroleum Reserve Law, the Gasoline Retail Business Law, and the Provisional Measures Law on the Importation on Specific Refined Petroleum Products (Fuel Import Restriction Law) were enacted since then to complement the Petroleum Industry Law. Consequently, a broad range of regulations as well as administrative guidance on petroleum imports, refining, manufacturing, and marketing were in effect.

However, as the gap between domestic and foreign prices during the deregulation process became a political issue, the shape of petroleum industry regulations was reviewed. As a result, a series of deregulation measures concerning the administrative guidance and its procedures under the Petroleum Industry Law and the Gasoline Retail Business Law were implemented during the period between 1987 and 1992. After the abolition of the Fuel Import Restriction Law at the end of March 1996, the objective of Japanese petroleum policy became the realization of an efficient oil supply using market mechanisms, in addition to securing a stable oil supply.

In June 1998 the Petroleum Council compiled a report outlining the future direction of the petroleum policy with a main focus on the following points, aiming at implementation in 2001:

1. The abolition of supply and demand adjustment regulations such as the need for approval for business commencement and facility investments
2. The abolition of regulations on pricing based on setting standard prices

The council then deliberated the optimum form of oil stockpiling and emergency responses, and proposed in its report in August 1999 to establish specific response measures and an increase in the volume of the government oil stockpiling. The report also pointed out that “it is extremely important from the viewpoint of security measures to have a healthy petroleum industry which runs a stable business even in a severe management climate.”

Taking into account the above report and others, the Petroleum Industry Law was abolished at the end of December 2001. At the same time, the Petroleum Reserve Law was amended and reformulated as the new Oil Stockpiling Act, enforced in January 2002, to strengthen the infrastructure for emergency responses. As a result, major petroleum industry regulations are limited to oil stockpiling requirements by the Oil Stockpiling Act, and to fuel quality by the Act on Quality Control of Gasoline and Other Fuels.

In the midst of such ongoing regulatory reforms, the excess capacity of oil refining facilities became an issue under a decline in domestic oil product demand mainly attributable to the enhancement of the oil use reduction policy, the falling population, a low birthrate and aging population, a rapid increase in crude oil prices, and growing awareness of energy conservation during the economic recession after the Lehman Shock. While the petroleum industry is making voluntary efforts to reduce its refining capacity, it was decided that oil refiners need to hold at least a certain level of the capacity of heavy oil cracking units by the Law Concerning Sophisticated Methods of Energy Supply Structures. Consequently, each oil company was requested to cut its refining capacity by the end of March 2014. In some oil companies, the partial reduction in refining capacities as well as refinery closures have already been decided.

Furthermore, the new criteria for judgment on the...)
Law Concerning Sophisticated Methods of Energy Supply Structures were notified to oil companies in July 2014. With this notification, each oil refiner is required to take measures to improve the installation ratio of the residual oil processing units by the end of March 2017 as an absolute deadline.

Business Environment Changes after Deregulation

With deregulation and the abolition of the Fuel Import Restriction Law as a turning point, the petroleum industry has been forced to face a difficult business environment under sluggish market conditions and worsening corporate profits due to severe price competition in distribution markets. For this reason, each oil company has been making efforts to lower its operating costs in every aspect of business, such as the rationalization of refining and distribution functions, restructuring by large-scale workforce reductions in marketing and administrative functions, and the reengineering of corporate organizations.

In the ongoing process of liberalization in each phase of manufacturing, importing and marketing, after such regulatory reforms as the abolition of the Fuel Import Restriction Law and the Petroleum Industry Law, it has become much more important for the petroleum industry to conduct business activities under market mechanisms. The introduction of a market mechanism helps to promote the streamlining of manufacturing and supply systems through appropriate distribution of resources in a market. To that end, extensive disclosure of appropriate market information is essential for the effective functioning of market mechanisms. Before deregulation, however, the available information on oil supply and demand was limited to the statistics collected and publicized by the government. As these statistics were mainly for analyzing the nation’s macroeconomic trends, it was insufficient for use as an up-to-date tool to allow market mechanisms to function effectively.

Under such circumstances, Petroleum Association

| Petroleum Industry Regulatory Reform History in Japan |
|---|---|
| **During Normal Periods** | **During Emergencies** |
| **Year** | **During Normal Periods** | **During Emergencies** |
| 1965 | | |
| 1975 | Apr ‘75 Enactment of Petroleum Reserve Law | |
| 1977 | Mar ‘77 Enactment of Gasoline Retail Business Law | |
| 1985 | Jan ‘86 Enactment of Provisional Measures Law on Importation of Specific Refined Petroleum Products (Fuel Import Restriction Law) | |
| 1987 | Jul ‘87 Automatic Approval for Installation of Product Upgrading Facilities | |
| 1989 | Mar ‘89 Abolition of Guidance on Gasoline Production Quota | |
| 1989 | Oct ‘89 Abolition of Guidance on Kerosene Inventory Build-up for Winter | |
| 1990 | Mar ‘90 Abolition of Guidance on SS Construction (Scrap-and-Build Rule) and on Transfer of SS Brand between Primary Distributors | |
| 1991 | Sep ‘91 Flexible Approval for Installations of Crude Processing Facilities | |
| 1992 | Mar ‘92 Abolition of Guidance on Crude Processing (Throughput) | |
| 1993 | Mar ‘93 Abolition of Tariff-quotas System (TDQ) for Heavy Fuels | |
| 1996 | Mar ‘96 Repeal of Fuel Import Restriction Law (import liberalization of fuel products) | |
| 1996 | Apr ‘96 Enactment of Act on Quality Control of Gasoline and Other Fuels by revising Gasoline Retail Business Law | |
| 1997 | Apr ‘96 Amendment of Petroleum Reserve Law | |
| 1997 | Jul ‘97 Automatic Approval of Petroleum Product Exports (Export Liberalization of Fuel Products) | |
| 1997 | Dec ‘97 Abolition of SS Certificate System for Fuel Supply-source by its Branded Primary Distributor | |
| 1998 | Apr ‘98 Lifting of the Ban on Manned Self-service SS | |
| 1998 | Dec ‘98 Repeal of Petroleum Industry Law | |
| 2000 | Jan ‘02 Enactment of New Oil Stockpiling Act | |
| 2005 | Jan ‘02 Enactment of New Oil Stockpiling Act | |
| 2009 | Feb ‘09 Partial Revision of Act on Quality Control of Gasoline and Other Fuels (Registration and Quality Assurance Obligation of Processors) | |
| 2010 | Aug ‘09 Enforcement of Law Concerning Sophisticated Methods of Energy Supply Structures | |
| 2010 | Jul ‘10 Notification of Criteria for Judgment Concerning Promotion of Effective Use of Fossil Energies (Raise Installation Ratio of Heavy Oils Cracking Units to about 13% by Mar. 2014) | |
| 2011 | Nov ‘11 Repeal of Petroleum Industry Law | |
| 2012 | | |
| 2014 | | |
of Japan (PAJ) developed the PAJ Oil Statistics Weekly, an accurate, prompt and precise database, to provide data on oil supply situations on a weekly basis in January 2003. Since then, data on petroleum product supply by area (East Japan and West Japan), petroleum product export, and refining capacity utilization ratios were added. PAJ continues to expand its information coverage and expects the establishment of a transparent oil market by providing up-to-date oil supply information which can be used to allow the full functioning of market mechanisms.

Establishment of Fair and Equal Competitive Conditions among Energy Sources

More intensified competition than ever among energy sources is projected with the progress of deregulation. In such a situation, compared with other energy sources, oil is unfavorably treated to a significant degree in terms of taxation, its stockpiling obligations, etc.

From April 2003 coal was added as a taxable product under the petroleum and coal tax scheme, and the tax rates of LNG and imported LPG were raised, taking into account the reinforcement of measures to reduce CO₂ emissions originating from fossil fuels and the fairness of tax burdens among energy sources.

Furthermore, a rise in the tax rate of petroleum and coal tax, in accordance with the amount of CO₂ emissions, was decided in phases from October 2012 as a tax for global warming countermeasures. The new tax rates for fiscal year (FY) 2016 will be 2,800 yen/KL for oil, 1,860 yen/ton for LNG and LPG, and 1,370 yen/ton for coal. Though the petroleum industry had been insisting on conducting a close investigation beforehand of the global warming countermeasures in the existing budget, which exceeds 1 trillion yen, it is regrettable that a tax hike merely for obtaining tax revenue was decided. As petroleum and coal tax is levied on crude oil, the oil companies are responsible for all tax collections and payments under open competition based on market mechanisms. Thus, unlike in the case of the electricity and city gas industry, no cost recovery system including such tax collections is provided. The petroleum industry believes that taxes on oil consumption are considered to be borne essentially by its end-consumers. The taxpaying capacity of oil companies reaches a critical limit during a downturn in domestic demand. The petroleum industry therefore seeks a political consideration for ensuring the collection of the tax increases.

On top of that, new fuels like alcohol fuels (100% alcohol) and compressed natural gas for CNG vehicles have neither any diesel oil transaction tax nor gasoline tax imposed on them. Since those fuels are for use in automobiles, the impartiality of tax imposition is being seriously ignored.

The oil stockpiling scheme was enriched and became a very useful policy measure as a pillar for energy security after the oil crises. In reaction to the Great East Japan Earthquake, the Oil Stockpiling Act was amended so as to make it possible for the oil stockpiling scheme to efficiently cope with domestic disasters. As for the stockpiling obligation of imported energy resources other than oil, however, only LPG has a 50-day stockpiling requirement, but there is no obligation for natural gas. As it is assumed that natural gas demand will increase from now on, prompt actions regarding natural gas stockpiling are necessary from the viewpoint of maintaining a stable energy supply.

On the other hand, the Law Concerning Sophisticated Methods of Energy Supply Structures was enacted in June 2009 to enhance the efforts toward the formation of

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<th>Petroleum Industry Rationalization in Production, Distribution and Sales Facilities (Example)</th>
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<td><strong>Production Facilities</strong> (Refining Capacity) (Unit: 10,000b/d)</td>
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a low-carbon society. The Law Concerning Promotion of the Development and Introduction of Alternative Energy (the Alternative Energy Law) was also revised, so that the past mindset of promoting alternative energy sources at the expense of an excessive tax burden only on oil has been changed. Realizing competitive conditions on an equal footing among energy sources is important to form a fair market where market mechanisms are allowed to function effectively.

Movements toward Petroleum Industry Reorganization

In view of the global realignment of oil majors, reorganization of domestic financial institutions, and fierce competition in the domestic oil market after the abolition of the Fuel Import Restriction Law, a realignment of domestic oil refiners and primary oil distributors (Motouri) was put in motion after the merger of Nippon Oil and Mitsubishi Oil in April 1999. Unprecedently large-scale and rapid market reorganization has occurred since then. As a result, the petroleum industry entered an era centering on a four-group-Motouri framework; i.e., the Nippon Oil and Cosmo Oil Group, ExxonMobil Japan Group, Japan Energy and Showa Shell Sekiyu Group, and Idemitsu Kosan as of 2000.

However, excess refining capacity remains an industrywide issue. Even after reorganization into four major nationwide groups, Japan’s Exxon Mobil Group further integrated with four affiliated companies into ExxonMobil Yugen Kaisha. Idemitsu Kosan closed its Hyogo Refinery in April 2003 and its affiliate Okinawa Sekiyu Seisei’s refinery in November 2003 to resolve its group’s facility surplus. At the same time, the company extended its business alliance with Nippon Oil to the refining function in addition to the current distribution function.

Moreover, backed by soaring crude oil prices and strong demand for oil and petrochemical products in Asia, such movements as the formation of strong partnerships between oil companies in Japan and

Reorganization of Oil Companies in Japan (as of Jun 2015)

- Idemitsu Kosan
- Nippon Oil
- Mitsubishi Oil
- Kyushu Oil
- Nippon Mining
- Kyodo Oil
- Daikyo Oil
- Maruzen Oil
- (Former) Cosmo Oil
- Showa Oil
- Shell Sekiyu
- Tonen General Sekiyu
- Esso Sekiyu
- Mobil Sekiyu
- Mitsui Oil
- Kygnus Sekiyu
- Taiyo Oil

Nippon Mitsubishi Oil
Japan Energy
Cosmo Oil
Showa Shell Sekiyu
TonenGeneral Sekiyu
ExxonMobil Group
TonenGeneral Group
Kygnus Sekiyu
Taiyo Oil

Merger in Apr 1999
Merger in Dec 1992
Merger in Apr 1986
Merger in Jan 1985
Merger in Jul 2000
Refining & distribution alliance in Oct 1999
Refining & distribution alliance in Oct 1999
Merger in Apr 2010
Refining & distribution alliance in Mar 2013
Capital transfer in Feb 2014

- *1 Nippon Oil and Idemitsu Kosan concluded distribution alliance in 1995
- *2 On June 1, 2012, Japan’s ExxonMobil Group transitioned to the new organization, headed by TonenGeneral Sekiyu, and ExxonMobil Y.K. changed its name to EMG Marketing G.K.
- *3 On Feb 4, 2014, Mitsui Oil became a subsidiary of TonenGeneral Sekiyu and changed its name to MOC Marketing KK.
Middle Eastern oil producing countries through capital alliances, and the entry into Japan’s oil market by foreign capital companies from Brazil and China were seen around 2007.

In 2008, to cope with recent high crude oil prices and fierce competition in the overall energy market, Nippon Oil merged with Kyushu Oil in October 2008. Furthermore, in July 2010 JX Nippon Oil & Energy was established as a result of the management integration between Nippon Oil and Japan Energy, which had concluded a wide-ranging business tie-up agreement from upstream operations to refining and distribution operations, fuel cell business, and technology development. Management efforts toward further rationalization and efficiency improvement apart from the existing four-group structure were conducted.

Then in June 2012, ExxonMobil Japan Group changed its domestic capital ties in Japan to transform itself into the TonenGeneral Group, headed by TonenGeneral Sekiyu, which furthermore acquired Mitsui Oil in February 2014. As seen above, the industry’s reorganization has accelerated.

**Enhancement of Rationalization and Efficiency Improvement after Reorganization**

With the progress of such reorganization and the upgrading of production facilities due to the Law Concerning Sophisticated Methods of Energy Supply Structure, each oil company made efforts to streamline all of its business segments such as their own refineries, fuel storage terminals and service stations.

Consequently, Japan’s total refining capacity decreased by about 1.46 million barrels per day (BPD) or was cut by about 27% during the past 15 years from 5.41 million BPD in March 1999 to 3.95 million BPD in April 2014.

With the efforts towards business efficiency improvement and rationalization such as mergers and business consolidation, the total workforce of oil refiners and Motouri was reduced significantly during the past 19 years, and at the end of March 2014 it was about 19,200 employees, compared with about 36,000 employees at the end of March 1995.

In addition, aiming at becoming integrated energy firms, some oil companies are expanding into other energy businesses, such as electric power, LNG, and the distributed energy sector, where new energies like fuel cells and solar photovoltaic power generation are expected to grow. Besides the progress in streamlining management style, creation of holding companies among affiliated firms is seen in some cases.

Shaping the future perspective of the Japanese petroleum industry, oil companies have been making efforts to enter new or other energy fields like electricity, since oil demand will continue to decrease. They are also accelerating their movement toward becoming a total energy industry through realizing integrated operations and utilizing existing facilities in refineries with various industries such as petrochemical companies through Refinery Integration for Group-operation (RING) projects, while working on further rationalization and efficiency improvement of their core oil business.

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**Crude Oil CIF and Gasoline Retail Price Trends in Japan**

- **Unit**: yen/liter
- **Source**: METI

- **National Average Gasoline Retail Price (excl. Taxes)**
- **Repeal of Fuel Import Restriction Law (Mar 1996)**
- **Repeal of Petroleum Industry Law (Dec 2001)**

- **Crude Oil CIF**
Petroleum products are delivered to consumers via oil terminals and service stations (SS) by coastal tankers, tank trucks, railroad tankers and pipelines in Japan. A large portion of oil distribution is carried out by tank trucks and coastal tankers.

A number of developments have taken place to cope with the changes in the business climate since the abolition of the Provisional Measures Law on the Importation of Specific Refined Petroleum Products (Fuel Import Restriction Law) at the end of March 1996. In the logistics segment, the petroleum industry has pushed forward relocation and integration of distribution facilities, expansion of product exchanges with other oil companies, as well as joint use of refining and distribution facilities. As a wave of business alliances and integration beyond the corporate framework has been taking place, especially after 1999, further efficiency improvement and cost reduction measures in the industry have been taken.

Meanwhile, deregulation in coastal and land transportation has been executed from the viewpoint of the industry’s efficiency improvement in physical distribution. For example, in the area of land transportation, the introduction of tank trucks with a larger capacity was promoted, as trucks with a cargo capacity of 26-28 kiloliters (KL) were allowed by regulation amendments in November 1993, and “ultra-compact” tank trucks (more compact than conventional trucks but with the same 24KL cargo capacity) as well as those with a cargo capacity of 30KL were developed by further partial mitigation of the regulation and safety standards in October 2003. Besides, unloading of fuels at a service station (SS) by the tank truck (T/T) driver alone (SS staff presence is not required) was permitted from April 1999 to improve delivery efficiency on condition that safety countermeasures should be more strictly adhered to. The permission was expanded in October 2005 to include deliveries to tanks at kerosene distribution depots and to customer owned tanks.

Expansion of the T/T driver unloading system has enhanced safety, reduced distribution costs and boosted convenience for SS operation and for customers.

The Japanese petroleum industry entered a period of full-scale globalization and liberalization after the abolition of the Petroleum Industry Law in December 2001, and the domestic oil market became linked with international markets. Besides, an increase in new generation vehicles such as electric vehicles (EV) and plug-in hybrid vehicles (PHV) is expected in the future.

To cope with such changes, it has become the most pressing issue for oil refiners, primary oil distributors (Motouri) and retail dealers (SS) to make joint efforts to establish a sound distribution market and to create new additional services at SS by further upgrading quality, promoting value-added sales activities and improving operational efficiency.

In April 1998, a manned self-service SS, where a qualified SS attendant could watch car drivers’ refueling operations, was introduced. Since then, the number of self-service SS increased to 9,275 at the end of March 2014. This accounted for about 27% of the total SS.

In Japan, self-service SS were first developed by foreign capital Motouri, with long experience in the USA and Europe, and by small and medium-sized Motouri in the early stages of introduction. Other major domestic capital Motouri actively joined the development after 2002. Retail dealers have recently been highly motivated to develop self-service SS. However, with increased keen competition among self-service SS, some of these have closed.

Incidents, such as gasoline spills and refueling with the wrong fuel, caused by drivers at self-service stations are still occurring. Petroleum Association of Japan (PAJ), therefore, has been disseminating...
information on how to fill gasoline properly at self-service SS through posters and the PAJ website.

As refueling is done by drivers at self-service SS, each oil company is actively taking safety countermeasures such as strengthening monitoring of refueling, ensuring good conductivity of refueling nozzles to prevent static electricity spark-induced fires and installing splash guard units to prevent spills in order to improve safety at self-service SS.

Increase in New Generation Vehicles

Along with an increase in new generation vehicles such as EV and PHV, the services provided at SS would be greatly changed from the conventional ones. Therefore, it would be a challenge for the industry to develop such infrastructure as solar photovoltaic power generation and a quick electric charger, and to provide new additional services at SS such as car-sharing in order to cope with changes in the business climate surrounding SS.

Responses to Environmental Issues at SS

The petroleum industry’s efforts in regard to environmental issues have focused mainly on refineries; however, there are many cases in which SS have earnestly dealt with environmental issues in recent years. Some examples are the notification of the emission quantities of harmful chemical substances such as benzene under the Pollutant Release and Transfer Register (PRTR) Law enforced from April 2002, and the world’s first nationwide supply of sulfur-free gasoline and diesel fuel (10ppm or less) from January 2005.

Considering the importance of the soil and groundwater pollution issue at SS, PAJ has created the “SS Soil Environment Safety Book” for early identification and prevention of soil pollution by oil spills at SS.

In addition, in response to the Fire and Disaster Management Agency’s issuance of a partial revision of the notification concerning the construction techniques of synthetic resin plumbing, etc. in August 2009, PAJ prepared its master specifications of the standard construction method for using synthetic resin plumbing and its fire-resistant connection boxes to be used underground in March 2010, as a part of the industry’s efforts towards this pollution prevention issue. PAJ promotes the dissemination of using such synthetic resin plumbing in view of its low risk of corrosion in underground piping.

A partial revision of the fire regulation on the control of hazardous materials was made in June 2010 to cope with accidental oil spills from underground tanks (UGT). With the revised regulation, SS operators are obliged to take measures for the prevention of oil leakage from single-hull UGT in accordance with the number of years the UGT has been buried, the design performance, etc. The moratorium on this regulation was lifted at the end of January 2013 (and will finish at the end of January 2016 for those areas stricken by the Great East Japan Earthquake). The petroleum industry is making efforts to advance measures for prevention of soil pollution.

Issue of SS in Depopulated Areas

With fierce market competition due to declining petroleum fuel demand, the number of SS has been decreasing. Consequently, “the diminishing number of SS in the depopulated areas” has become an issue of concern. Due to closures of SS, the areas which face difficulty in obtaining supplies of fuels such as kerosene, an essential commodity in cold regions, and vehicle fuels for agricultural and forestry vehicles and machinery have been increasing. This has become a social problem in such regions. One reason behind this was an increase in the number of SS
closures due to financial inability to make facility investments to meet the legal obligation for the prevention of oil leakage from aged UGTs, the moratorium on which terminated in January 2013 as mentioned above.

This situation would bring serious consequences by not only inconveniencing consumers during ordinary times, but also by seriously destabilizing fuel supply to local residents if an SS were forced to suspend its operation during an emergency.

Upon obtaining the accurate needs of community residents, it is important for the petroleum industry to address this issue under the leadership of the central and local governments to fulfill the social responsibility for stably supplying petroleum products.

**Living in Harmony with Local Communities**  
(Responses to Large-scale disasters)

From the perspective of corporate social responsibility (CSR), PAJ aims at living in harmony with local communities by ensuring as stable as possible a supply of petroleum products even in the event of a large-scale disaster.

Petroleum products are considered to be flexible in supply at the time of disasters like earthquakes, because they can be delivered to SS and consumers through various means such as vessels and tank trucks. Tank trucks are especially flexible in choosing a route to a particular destination from nearby refineries or oil storage terminals.

In November 2008, PAJ and the Tokyo Metropolitan Government concluded an agreement on “Stable Supply of Oil Products in Case of a Large-scale Disaster”, which stipulates preferential fuel supply to important public facilities for deploying disaster relief operations in case of an earthquake with an intensity of lower 6 on the Japanese scale. The field exercise based on this agreement has been conducted once a year since then.

Actually, at the time of the Great East Japan Earthquake in March 2011, the petroleum industry suffered significantly from the earthquake and the subsequent tsunami. Though many of the oil terminals and refineries were damaged, the petroleum industry made concerted efforts, utilizing the results of previous exercises, to continue a stable supply of oil to the quake-hit areas. From the day of the quake, PAJ coordinated with the government to cope with the emergency supply requests for petroleum products from the disaster-affected areas. The primary oil distributors (Motouri) made joint use of their oil terminals which were not seriously damaged for their product shipment.

Using lessons learned at the time of this huge earthquake, in order for the petroleum industry to maintain its oil supply chain after a large-scale disaster, the industry has been working on various measures such as developing an information gathering system at the time of disaster, installing drum filling facilities for shipment to the affected areas, and organizing a cooperative system across the industries in an emergency.

Taking the experiences of responses to urgent requests at the time of the Great East Japan Earthquake
into consideration, PAJ is developing an emergency response system for information sharing with local prefectural governments across the country to promptly and flexibly respond to urgent requests for petroleum product supply from the disaster-hit areas in an emergency.

The amended Oil Stockpiling Act was enforced in November 2012 to strengthen the coping measures at the time of an in-country large-scale disaster. With this amended act, oil refiners and Motouris prepared the Oil Supply Coordination Plan in Disaster in 10 domestic regions and submitted the plan to the government in January 2013 in order for oil companies to collaborate to deal with the supply of petroleum products at the time of disaster. The exercises based on this oil supply coordination plan were conducted in June 2013 and July 2014. Furthermore, the petroleum industry participated in the field exercise of the Comprehensive Disaster-preparedness Drill held in June 2014 by the Self-Defense Forces (26JXR), and conducted the on-the-job training and seminars concerning disaster prevention, gaining several thousand people’s participation, on the “Tsunami Disaster Preparedness Day” of November 5, 2014.

Maintaining and Strengthening Oil Supply Chain

The petroleum industry continues to extend the broad range of its oil supply chain, covering all steps from acquiring petroleum resources and exploration development to importing, refining, distributing and marketing, throughout the nation, as a vascular network to deliver petroleum products to consumers.

However, under such circumstances as a declining trend in domestic petroleum product demand, and the continuous business rationalization based on market mechanisms, it is getting difficult for the industry to maintain a sufficient scale in its supply chain. The issue of declining numbers of SS in depopulated areas is an example of the fraying of the front line of sales in the supply chain.

Additionally, in 2007 when Kashiwazaki Kariwa Power Plant suspended its operations due to the Chuetsu-oki Earthquake, fuel deliveries to oil-burning power plants could not be smoothly conducted due to a lack of sufficient oil product tankers.

According to the Demand Outlook compiled in March 2014 by the Ministry of Economy, Trade and Industry (METI), the domestic petroleum product demand in fiscal year (FY) 2018 would decrease by 8% versus FY2013 and be about 30% down from the peak year of 1999. Consequently, it would be more and more difficult to maintain the oil supply chain if this declining trend continues.

At the time of the Great East Japan Earthquake, right after the supply stoppages of electricity and city gas, (which are known as so-called “system energies”), oil as the “distributed energy,” which is easy to deliver and store, demonstrated its emergency response capabilities. Oil was widely used as fuel for heating at the evacuation centers, for emergency electrical generators at hospitals as well as nuclear power plants, and for emergency and evacuation vehicles. In this way oil played the role of protecting the lives of the victims.

If the reduction of the oil supply chain continues due to a decline in domestic demand, the petroleum industry has serious concerns that the industry will not be able to make such responses as it had done after the great earthquake if a large-scale disaster occurs in the future. Considering the importance of a stable energy supply to end-consumers at the time of a natural disaster, it is essential to maintain and strengthen the current level of the supply chain. To that end, ensuring a “stable scale of oil demand” is an urgent issue for the petroleum industry.
Oil accounts for about 43% of the primary energy supply and is the central energy source to support people’s daily lives and industrial activities. Therefore, cost reduction is an important issue from the viewpoint of the national economy. Since exorbitant amounts and high rates of taxes are imposed on petroleum products in a multiple layered and multistage way, such tax revenues have reached nearly 4.4 trillion yen per year in the 2015 fiscal year (FY) budget.

Currently, customs duty and various taxes are imposed on crude oil and petroleum products. Specifically, customs duty is imposed on imported petroleum products, and petroleum and coal tax (national) is levied on imported crude oil and petroleum products at the import stage. When refined products are delivered in the domestic market, the following indirect taxes are imposed:

- Gasoline: Gasoline tax and local road tax
- Diesel Fuel: Diesel fuel transaction tax
- Jet Fuel: Aviation fuel tax
- LPG: Petroleum gas tax

In addition, about 1,720 billion yen of consumption tax is also levied on those petroleum products (8% of product sales revenue). Consequently, total petroleum-related taxes amount to about 6,120 billion yen, equivalent to about 40 US dollars per barrel (at an exchange rate of 120 yen to the dollar). Such exorbitant amounts and high rates of tax raised energy supply costs significantly and had a severe impact on people’s daily lives and industrial activities.

At the time of the introduction of the consumption taxation in April 1989, the streamlining, including abolition, of existing indirect taxes was carried out and adjusted with the existing taxes so as not to increase consumers’ overall tax burden. However,
petroleum-related taxes were neither abolished nor reduced due to their connection with specific revenue sources for road construction. The government took unreasonable and unfair measures by simply adding consumption tax to petroleum product sales prices including the respective petroleum-related taxes, namely, tax on tax.

The system of the Specific Revenue Source for Road Construction was abolished in April 2009 and those tax revenues have been incorporated into the general revenue account. With this abolition, any grounds of argument for such tax treatments for the consumption tax on the petroleum-related taxes were nullified; however, specific measures for such adjustments have not been taken.

The government raised the consumption tax from 5% to 8% in April 2014, and plans to increase it further to 10% in October 2017. If it is raised to 10%, the portion of the consumption tax levied on gasoline and other petroleum products, a so-called tax-on-tax treatment, will become large and consumers’ tax burden will expand further. Petroleum Association of Japan (PAJ) continues to work on the realization of adequate tax adjustment measures, especially the termination of such a tax-on-tax treatment, by returning to the basic principle at the time of launching the consumption tax.

Reducing Tax Burdens and Ensuring Fairness in Taxation of Petroleum-related Taxation

The provisional tax rates on top of the official rates of gasoline tax and diesel fuel transaction tax had been raised under the beneficiaries-pay principle to secure revenues for road maintenance and improvement. By shifting such tax revenue into general revenue in April 2009, there was left no foundation for imposing provisional taxes. Though the provisional tax rate system itself was abolished in April 2000, the current provisional tax level has continuously been maintained for the reason of preventing revenue shortages.

### Current Status of Petroleum-related Taxes and Consumption Tax (FY2015 Estimate)

- **Consumption Tax Amount from Oil Product Sales**: 1,720 billion yen
  - **Consumption Tax on Oil Portion**: 1,450 billion yen
  - **Tax-on-Tax Portion**: 270 billion yen

- **Sales Amount excluding Taxes**: Approx. 18.1 trillion yen
  - **Gasoline Tax**: 2,730 billion yen
  - **Petroleum and Coal Tax**: 628 billion yen
  - **Other Taxes**: 23 billion yen

  **Approx. 3.4 trillion yen**

- **Petroleum-related Taxes**: Approx. 4.4 trillion yen

- **Current Consumption Tax Rate**: 8%

- **Diesel Fuel Transaction Tax**: Approx. 938 billion yen
- **Aviation Fuel Tax**: Approx. 66 billion yen

- **Oil Product Sales**: Approx. 21.5 trillion yen (Excluding Consumption Tax)
Considering the following two points, the portion of the provisional tax rate should be abolished immediately:

1. Only automobile users are forced to bear an excessive tax burden.
2. There is a gap in the tax burden between urban areas and rural areas where gasoline and diesel fuel consumption is large.

Besides, regarding recent automobile fuels and energies, in addition to compressed natural gas (CNG) vehicles which have been in practical use for more than 10 years, the sale of electric vehicles (EV) has started on a full-scale basis. Furthermore, the commercial sale of fuel cell vehicles using hydrogen has been launched on the market. However, automobile fuel taxes like gasoline tax and diesel fuel transaction tax are not imposed on those fuels/energies for CNG vehicles and EV. This fact completely ignores any impartiality among fuels/energies for automobiles. From the viewpoint of sharing a fair burden of automobile-related social expenses, such as for road maintenance and improvement, as well as preventive measures against traffic accidents and environmental protection, a level playing field in taxation on fuels/energies should be secured between CNG and EV and those of gasoline and diesel fuel.

Opposing Any Further Tax Burden

Huge taxes of more than six trillion yen have been imposed on oil. As an increase in global warming countermeasure tax and consumption tax is anticipated in the future, any further tax burden will not gain consumer understanding and also have an adverse impact on stimulating the economy. It is, therefore, totally unacceptable to bear any further tax burden.

Many ideas have been presented regarding the petroleum-related taxes, such as to provide revenues from a global warming countermeasure tax for measures to increase forest sinks.

Any action on such measures was deferred at the discussion at the end of 2014 on a tax reform package, but the petroleum industry continues to strongly oppose any further tax increases, the diversion of tax revenue, and treating the petroleum industry as an easy target for taxation.
Improvement and Reinforcement of Corporate Structure

Vital Need to Reinforce Corporate Structure

The petroleum industry continues to be requested to supply petroleum products which are fundamental to people’s lives in a stable manner.

For securing stable oil supply, it is essential for the industry to make facility investment, etc. to maintain its oil supply chain. Now therefore, it is necessary for the petroleum industry to ensure a fair earnings level and to improve and reinforce the petroleum industry’s business structure.

Financial Results

The earnings structure of the petroleum industry, however, is in an extremely severe situation, even in comparison with other industries. Under a declining trend of domestic petroleum product demand on a medium- and long-term basis, the domestic market size looks set to decrease in the future. In addition, the financial closing tends to be largely affected by the volatility risk of crude oil prices, etc. In such a difficult business environment, efforts to ensure proper earnings have become an increasingly important issue for the industry.

The recent financial results by major segment of the petroleum industry are summarized below:

The profitability of the petroleum product segment still continues to be unstable due largely to fluctuation of crude oil prices and product margins. Each oil company has made continuous efforts toward improvement of the supply and demand situation.

The profitability of the petrochemical segment tends to be affected by its product margin trends, though the export environment has somewhat improved due to a weakening yen exchange rate.

The performance of the oil and gas exploration development segment is expected to continue firm by generating stable profits; however, a fall in income is anticipated in the short term due to a decline in crude oil prices.

As for the earnings of the petroleum product segment, the apparent profits or losses are booked as a consequence due to the “inventory valuation impact” by the fluctuation of crude oil prices.

The “inventory valuation impact” means when crude oil prices fluctuate, a product’s sales cost at financial closing is affected depending on the type of inventory valuation method which is used.

The “gross average method” is mainly used for inventory valuation in the petroleum industry. During a period of rising crude oil prices, the inventory valuation gain is generated by the depressed sales cost at financial closing, because the opening inventory cost is lower than the inventory acquisition cost during the term. On the other hand, in a time of falling crude oil prices, the inventory valuation loss is generated due to the higher opening inventory cost than the inventory acquisition cost during the term. Such an “inventory valuation impact” creates a large fluctuation in earnings from the petroleum product segment.

The financial results of the petroleum industry for fiscal year (FY) 2013 ended in the black as a whole due to such factors as generation of the inventory valuation gain due to the progress of the weakened yen, margin expansion of petrochemical products, and earnings from the oil and gas exploration development segment. However, the substantial profit and loss status of the petroleum product segment, excluding the inventory valuation impact, came to be extremely severe, which plunged into the red, due to a significant deterioration in petroleum product margins.

As for FY2014, though the improvement in petroleum product margins is expected, a very grim earnings outlook is forecast for the industry because of the following anticipated factors: an inventory valuation loss due to a fall in crude oil prices, a decrease in petroleum product sales volumes, a diminishing margin in petrochemical products, and a fall in profits in the oil and gas exploration development segment due to a decline in crude oil prices.

In response to the structural changes surrounding the petroleum industry, each oil company has been taking various countermeasures such as the improvement in the supply and demand situation by means of reducing excessive refining facilities, the formulation and advancement of collaboration with other companies, etc.
For restructuring of the petroleum industry’s business foundation, the following actions are requested in the Basic Energy Plan:

- Develop a flexible production system for petroleum and petrochemical products by advancing the comprehensive and fundamental improvement in productivity through joint operations of refineries and business realignment.
- Increase earnings strength to reinforce non-oil business segments and overseas expansion by converting into the integrated energy industry through entry into the resource development business, power generation business and gas business. It is essential from now on for each oil company to properly assess the changes in the business environment. While making utmost efforts to construct a thoroughly streamlined and efficient business framework, and developing a competitive market across energy industry boundaries, each oil company is requested to build a stronger corporate structure by securing a certain earnings level in order to be able to make reinvestment.

![Sales Revenue and Ordinary Income in the Petroleum Industry (All Refineries and Primary Distributors)](image)

![Financial Data Comparison between the Petroleum Industry and Other Industries (FY2014)](image)
The petroleum industry has developed a safety management system using the latest technology and provides a strict prevention system to deal with unexpected disasters in such operational stages as refining, storage, transportation and sales. There are two aspects of these safety measures, the hardware and software.

On the hardware side, all possible safety measures are taken into consideration in facility construction, from a safety review on construction materials in the design stage to the management of construction work. Facility layouts are planned so that safe distances are kept between the petroleum processing and storage sites and the nearby residential areas, and firebreaks are also installed between all facilities. Each plant facility and storage tank is also designed to withstand massive earthquakes.

On the software side, facility maintenance is the core part of safety management. This includes periodic shutdown inspections, on-stream inspections, daily inspections and special inspections. An emergency shutdown system is in place and oil and gas leak detectors have been installed. Patrol teams make continuous rounds so they can act immediately when abnormal phenomena are detected, or can extinguish any fire at an early stage. Also, “In-company Disaster-prevention Organizations” and “Joint Disaster-prevention Organizations” have been formed. These are composed to include personnel from large-scale industrial plants nearby with trained workers on a full-time basis for prompt action in case of unexpected fires or oil outflows. In such organizations, chemical fire engines, elevated water spraying vehicles, foam liquid carriers, oil skimmers, oil recovery vessels, and fire-floats are in place and ready to operate.

In terms of safety measures for plant workers, several training programs are conducted in each working unit to elevate workers’ hazard awareness. Experiences of past incidents at refineries are studied collectively to develop incident prevention measures, which are incorporated in the safety training programs. From FY2002, information on facility-related incidents has been shared among industry members so as to develop proactive measures preventing similar incidents. Preventive actions taken by each oil company are compiled and shared as common information to prevent incidents in the petroleum industry as a whole. In August 2012, “The Study Group on Refinery Safety” was organized to strengthen the prevention of incidents. Moreover, “Voluntary Action Plan on Industrial Security” was issued in August 2013, and security activity was promoted by each oil company based on the plan. Petroleum Association of Japan (PAJ), in this regard, supported each company’s activity by providing relevant information to enhance industrial security. This plan is reviewed every year and any necessary revision is made accordingly.

Oil companies are evaluating the earthquake resistance of the main facilities at their production and shipping points of petroleum products, and are enhancing anti-earthquake measures as required on both the software and hardware sides.

In September 2003, a large-scale tank fire broke out at the time of the Tokachi Offshore Earthquake. This was caused by longer-cycle seismic vibration that had not been experienced in the past. To cope with earthquakes of such a nature, the Petroleum Complex Disaster Prevention Law and related regulations were updated to include anti-earthquake safety measures for floating roof tanks and fire-fighting tactics in case a full-scale fire involving such a tank occurs. The petroleum industry is proceeding with a plan to reinforce the “wide-area joint disaster prevention organizations” by installing mass foam discharging systems, in cooperation with the national stockpiling facilities, the petrochemical industry and the electric power industry. By November 2008, the “wide-area joint
disaster prevention organizations” were established in 12 nationwide blocks, and the installation of mass foam discharging systems was completed in May 2009. Furthermore, the framework of mutual assistance among these 12 blocks was established in March 2010.

**Maintenance of Mobile Mutual Support Systems**

PAJ set up a policy named “PAJ Mutual Support Policy for Petroleum Refinery/Facility Disasters”, assuming a case in which wide-area and extensive assistance is needed beyond the Designated Disaster-prevention District specified by the Law on the Prevention of Disasters in Petroleum Industrial Complexes and Other Petroleum Facilities. An appropriate, prompt and mobile support system has been developed for keeping damage to a minimum level with this policy. Refineries and oil storage terminals are thus protected by double and triple safety measures.

**Efforts to Develop New Technological Innovations**

Introducing the latest innovative technology is essential for improving equipment reliability and disaster prevention capability. As old-fashioned technical standards not only impede safety improvements but also require a heavy cost burden, it is an alarming problem in view of international competitiveness. PAJ, therefore, plays a leading role in advocating incorporation of performance standards into the Fire Defense Law and other safety-related regulations, and also is working on the introduction of new technologies for plant facility maintenance and disaster prevention as voluntarily taken safety measures.

1. **Introduction of Large-capacity Extinguishing Foam Cannon System**

A large-capacity extinguishing foam cannon system was installed at the wide-area joint disaster prevention organizations to cope with a full-scale fire involving a large storage tank. A foam cannon used in this system has a capacity equal to ten conventional foam fire trucks. To operate the system effectively and efficiently, PAJ conducts regular education and training.

2. **Establishment of Facility Maintenance Standards**

As the existing law stipulates strict criteria for facility maintenance and repair, even fully usable equipment sometimes has to be replaced or repaired by law. PAJ has been addressing the need for the establishment of private sector voluntary standards, aiming at legally stipulating equipment performance standards so as to promote voluntary safety maintenance.

As part of this activity, PAJ jointly issued the “Handbook on Evaluation of Appropriate Useful Life” with the Japan Petrochemical Industry Association, and developed a software program to evaluate whether damage detected within a given piece of equipment’s normal lifespan would affect its future continued operation. Also jointly with the Japan Petroleum Institute, PAJ compiled inspection and maintenance technologies into the “Maintenance Standard for Piping, Static Equipment, Rotating Machinery, Electrical Installations, Instruments, and Outside Storage Tanks” to improve the reliability of facility maintenance.

3. **Introducing New Inspection Technology**

Improving inspection technology while facilities are in operation is extremely important to maintain facility operations safely. However, new inspection technologies cannot be employed based on facility staff’s own judgment since the inspection methods are specified by the existing Fire Defense Law and High Pressure Gas Safety Law. PAJ requests that the Fire and Disaster Management Agency legislate the performance standards to avoid such an adverse effect. At the same time, PAJ is conducting open demonstrations of new inspection technologies, which are already accepted in foreign countries, so as to obtain domestic acceptance of the technology.
Preparation for Major Oil Spill Incidents

**PAJ Oil Spill Response Stockpiles**

Petroleum Association of Japan (PAJ) established six domestic and five overseas bases by the end of March 1996 for stockpiling and lending oil spill response (OSR) equipment in the event of a major oil spill incident upon request by the parties concerned. The domestic Wakkanai sub-base was added in July 2010 in line with the start-up of crude loading from the Sakhalin II Project site.

In preparation for a spill incident, domestic bases are located at oil refineries/storage terminals on 24-hour operations in close proximity to the waters where there is heavy traffic in marine transportation of oil.

Overseas bases are in the United Arab Emirates (UAE), Saudi Arabia, Indonesia, Malaysia and Singapore along the major oil routes from Middle Eastern oil producing countries to Japan.

**Cases Involving OSR Equipment Lending**

As of December 2014, PAJ had lent out OSR equipment 28 times (16 times for domestic spills) since the establishment of the first stockpile base in November 1993.

A substantial quantity of large-scale oil booms, skimmers, temporary storage tanks, etc. were lent out at the request of ship owners and/or other parties concerned in such major lending cases as a tanker stranding incident off Yeochon in the Republic of Korea in July 1995, a spill incident from a Russian-flagged tanker, Nakhodka, in Japanese territorial waters off Shimane Prefecture in January 1997, a tanker collision incident in the Singapore Strait in October 1997, the submergence of a large-scale barge in the Arabian Gulf in January 1998, a tanker stranding incident in the Singapore Strait in October 2000, and a tanker collision incident in May 2010. Especially in the incident of Nakhodka, PAJ fully contributed to the response activity by continuously dispatching OSR equipment instructors in cooperation with the storage/maintenance companies of the domestic bases.

**Education & Training**

Under this OSR equipment stockpiling program, because all the equipment, including foreign products, consists of new large-scale and high performance devices, it is necessary for concerned parties to undergo training to familiarize them with the handling of such equipment for quick and smooth response activities. PAJ not only participates actively in disaster response drills conducted by local Coast Guard headquarters or disaster response cooperatives in the areas where the domestic stockpile bases are located, but also conducts periodic training courses in the bases for OSR staff of PAJ member companies and their subsidiaries nearby to familiarize staff with the handling of OSR equipment. PAJ also gives training to the stockpile base staff to train experts to be on-scene commanders by dispatching them to overseas institutions specializing in oil spill responses. Joint OSR drills with the staff of the overseas bases are also held abroad.

**Research & Development on Oil Spill Response**

PAJ has conducted research and development activities on OSR for many years.

1. **Improvement and Maintenance of the Diffusion/Drifting Model for Spilt Oil**
   
   It started in 1992 to develop a “Diffusion/Drifting Simulation Model for Spilt Oil (a trajectory model)” so that the model could be utilized for quick and effective containment and cleanup work of an oil spill incident. The model has been upgraded in accuracy and convenience of use since then by expanding the coverage of sea areas, giving changes with the passage of time, showing geodesic change, etc. Simulation models are available at the PAJ OSR website (http://www.pcs.gr.jp) and are easily downloadable for use on personal computers.

2. **Oil Slick Detection Technology Using Satellite Imagery**
   
   In 2011 PAJ developed a system to automatically
detect oil slicks in a spill incident at sea. This system, by utilizing space satellite observation data, detects the situation of the diffusion/drifting trajectory in any weather conditions. This gives essential information for early establishment of an effective and efficient response to oil spill incidents. The PAJ OSR website carries this system for ready use.

In this system, automatic detection results of past oil spill incidents which were subjects of study, as well as technical data, research reports and other information on past spill incidents are available. Furthermore, oil slicks can be automatically detected by the system’s automatic identification program using the imagery of synthetic aperture radar (SAR) which is carried by satellite. The English version became available in 2012 for further utilization of this system by domestic and overseas users.

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Various Environmental Measures

The Japanese petroleum industry is striving for cleanliness in refineries with special attention to air and water quality, noise levels, the volume of industrial waste and areas of greenery. The industry is also dedicated to improving the environmental performance of product processing. The completion of the world’s first lead-free gasoline program and the implementation of a phased sulfur reduction program for diesel fuel have been highlights of the industry’s accomplishments.

The petroleum industry has also implemented environmental control systems to carry out appropriate environmental management in refineries and fuel storage facilities. One major example is the ISO Environmental Management System, which came into effect in September 1996, and was enacted as the Japanese Industrial Standard in October 1996. Each oil company was accredited internationally by the adoption of ISO 14001, and maintains a control system for improving environmental conservation.

Air Pollution Control Measures

Sulfur Oxide Reduction Measures

To reduce Sulfur Oxides (SOx) emissions from refineries, low-sulfur by-product gas, which is released from various processing units and low-sulfur fuel oils, is used as an on-site fuel for furnaces and boilers in refineries. Furthermore, the flue gas desulfurization process substantially reduces the SOx contained in the combustion gas. The process which reduces products’ sulfur content (such as the heavy oil desulfurization units and hydrotreating units for kerosene, gas oil and lubricating oil) generates by-product gas with a high concentration of hydrogen sulfide. The by-product gas is treated in a sulfur recovery unit to collect sulfur. The remaining sulfur compounds are then processed in a tail-gas processing unit.

Nitrogen Oxide Reduction Measures

To lower the amount of Nitrogen Oxides (NOx) emitted from furnaces and boilers at refineries, the petroleum industry has improved the combustion method through low NOx burners and two-step combustion; flue gas denitification units further reduce NOx in the combustion gas.

Soot and Dust Reduction Measures

As a refinery makes the best possible use of its by-product gas released from various processing units as on-site fuels, the amount of soot and dust emissions becomes very small. Cyclones and electric dust precipitators are installed in series in fluidized catalytic cracker (FCC) units and large boilers to minimize soot and dust emissions.

Volatile Organic Compounds Reduction Measures

Volatile Organic Compounds (VOC) are known to change into suspended particulate matter (SPM) or photochemical oxidants when released into the atmosphere. Fuel storage tanks and their loading facilities are the main sources of VOC emissions from refineries. Crude oil and gasoline are stored in tanks with a sealed-type floating or inner-floating roof to contain VOC emissions. In addition, hydrocarbon vapor recovery units are installed at fuel loading facilities for railroad tankers and tank trucks.

Petroleum Association of Japan (PAJ) has been making efforts to control VOC emissions under its Voluntary Action Plan, which set a target of a 30% reduction in 2010 versus the base year of 2000, and is
confirming the results periodically. The reduction target was achieved in fiscal year (FY) 2010 with a 31% reduction versus the FY2000 level. The effort was continued and the FY2013 result was a 36% reduction.

**Countermeasures against Hazardous Air Pollutants**

Chemical substances which were in relatively high concentration in the air and that would be hazardous to human health were investigated for the purpose of legally controlling their emission. Consequently, the Air Pollution Control Law was amended, effective April 1997, to include benzene in the list of hazardous air pollutants, even though it is only emitted in small quantities.

Regarding the benzene emission issue, PAJ announced its “Control Program for Hazardous Air Pollution Substances” in October 1996. In line with this program, various measures were taken to reduce benzene emissions, including the decision to reduce the benzene content in gasoline to less than 1%. Similarly, measures on the exhaust side were taken to reduce volatile organic compounds (VOC).

In July 1999, the Law Concerning Reporting of Releases to the Environment of Specific Chemical Substances and Promoting Improvements in Their Management (PRTR* Law) was enacted. In compliance with the law, the petroleum industry continues to monitor the release and transport of quantities of specified chemical substances.

*PRTR: Pollutant Release and Transfer Register

**Measures for Water Quality Conservation, Industrial Waste Handling, etc.**

**Conservation of Water Quality**

Though a large quantity of heat-exchanging water is used at refineries, the water does not come into contact with oils in order to prevent water contamination. Industrial water is recycled after it is processed with oil separators to reduce the net quantity of effluents from the refineries. In the case where seawater is used for cooling, it is strictly monitored so there is no chance of polluting the environment.

Wastewater from refining processes is treated first by an oil separator to recover oil contents, then goes through an advanced treatment method using chemical coagulants, activated sludge and activated charcoal. Then it is collected in a guard basin, a pond located near the final discharge point, where remaining contaminants can settle out to ensure the water’s cleanliness before its release from refinery sites.

**Noise Reduction**

Oil moving equipment at production, shipment and power utility sites produces a certain amount of noise. Each refining company makes every effort to minimize such noise; locating storage tanks effectively so as to serve as a sound barrier, utilizing low noise burners, and installing sound absorbers and soundproof walls around noise sources are some of the countermeasures being employed.

**Industrial Waste**

Various types of industrial waste are produced at refineries, namely waste oils, sludge, spent acid and alkali, and dust captured by electrostatic collectors. To minimize industrial waste disposal volumes, each oil company reprocesses waste oils, uses sludge and dust as raw materials for cement production, and produces caustic soda from spent alkali to minimize industrial waste volumes. The reduction in industrial waste was 1,000 tons in FY2013, a 98% reduction versus the FY1990 level.

**Measures to Increase Areas of Greenery**

Oil companies maintain refinery sites and their vicinity with as much greenery as possible. About 10% of a refinery’s lot area is allocated for greenery where lawns and trees are planted. The ratio of areas of greenery to the total site area is significantly higher than that of other industry sectors.
Environmental Regulations and Petroleum Industry Facility Investment

Heavy Oil Desulfurization ±550
Unleaded Gasoline ±300
Low-sulfur Diesel Fuel ±200
Further Reduction in Sulfur Content of Gasoline and Diesel Fuel ±300 (Estimate)
Lower Benzene ±140

Establishment of the Agency of Environment (1971)
Court Decision on Yokkaichi Pollution Lawsuit (1967-1972)
Automobile Emission Control (1970)


Environmental Measures

Source: PAJ

Heavy Oil Desulfurization Capacity Trends (end of Mar each year)

Unit: 1,000 b/d
( ): number of facility units

Source: PAJ
Improvement in Gasoline and Diesel Fuel Quality

The rapid increase in the number of motor vehicles in Japan, which started in the early 1970s, created serious air pollution problems, including lead emissions, especially in urban areas. To cope with this national concern, the Japanese petroleum industry initiated a program for the first time in the world to eliminate tetra-alkyl-lead blending with gasoline. The phased lead elimination program was completed in February 1975 for regular grade and in December 1986 for premium grade.

In the 1990s and after, the petroleum industry focused on sulfur reduction programs for both gasoline and diesel fuel in line with the development of more sophisticated exhaust gas aftertreatment systems. The petroleum industry launched sulfur-free (10 ppm or less) gasoline and diesel fuel from January 2005 on a voluntary basis.

Complying with a new standard for the emission of hazardous organic compounds, the petroleum industry reduced the content of benzene in gasoline to 1% or less from January 2000.

Airborne hydrocarbons are considered to be one of the main causes of photochemical smog in summer. To reduce hydrocarbon emissions from gasoline in the atmosphere, the petroleum industry voluntarily lowered the maximum vapor pressure standard for summer season gasoline from 2001, and reduced it to 65 kPa in 2005.

Low Sulfur Kerosene

Kerosene for heating use in Japan has the world’s highest standard for reduced sulfur content, a maximum of 80 ppm, to assure cleaner and safer indoor combustion.

Fuel Quality Control Law

With the start of import liberalization of petroleum products effective April 1996, the Act on the Quality Control of Gasoline and Other Fuels (Fuel Quality Control Act) was enacted, replacing the Gasoline Retail Business Law, to maintain the world’s highest level of gasoline, kerosene and diesel fuel quality. The new law specified the existing quality standards as compulsory ones from both environmental and safety viewpoints. The law also introduced the display of a Standard Quality (SQ) certificate at service stations for fuels satisfying the standard quality requirements.

At first, the compulsory standards were specified on 8 items for gasoline quality, and on 3 items for both diesel fuel and kerosene quality. The Fuel Quality Control Law has been amended since then to reflect the national concern regarding further quality improvement.

Through the progress of deregulation, alcohol-

The Fuel Quality Control Act – Compulsory Standard (as of Apr 2015)

<table>
<thead>
<tr>
<th>Item</th>
<th>Specification</th>
<th>Item</th>
<th>Specification</th>
<th>Item</th>
<th>Specification</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Gasoline</strong></td>
<td></td>
<td><strong>Diesel Fuel</strong></td>
<td></td>
<td><strong>Kerosene</strong></td>
<td></td>
</tr>
<tr>
<td>Lead</td>
<td>Non-detectable</td>
<td>Cetane index</td>
<td>45 min.</td>
<td>Sulfur content</td>
<td>0.008 mass% max.</td>
</tr>
<tr>
<td>Sulfur content</td>
<td>0.001 mass% max.</td>
<td>Sulfur content</td>
<td>0.001 mass% max.</td>
<td>Flash point</td>
<td>40°C min.</td>
</tr>
<tr>
<td>MTBE</td>
<td>7 vol% max.</td>
<td>Distillation, T90%</td>
<td>360°C max.</td>
<td>Color</td>
<td>+25 min.</td>
</tr>
<tr>
<td>Benzene</td>
<td>1 vol% max.</td>
<td>Triglyceride</td>
<td>0.01 mass% max.</td>
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<td></td>
</tr>
<tr>
<td>Kerosene</td>
<td>4 vol% max.</td>
<td>FAME*2</td>
<td>0.1 mass% max.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Methanol</td>
<td>Non-detectable</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Washed gum</td>
<td>5 mg/100 ml max.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Color</td>
<td>Orange</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Oxygen content*1</td>
<td>1.3 mass% max.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ethanol*1</td>
<td>3.0 vol% max.</td>
<td></td>
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</tr>
</tbody>
</table>

* For an automobile that received registration by the Road Vehicle Act or its vehicle number is specified by law as a vehicle compatible with E10, gasoline specifications for both oxygen and ethanol are relaxed to 2.7 mass% and 10 vol% max, respectively.

*2 This specification is applicable to diesel fuels without international blending of FAME (Fatty Acid Methyl Ester). Compulsory standards allow FAME upper blending limit of 5.0 mass%. In such a case, additional standards include:
  - Methanol: 0.01 mass% max. + Acid value 0.13 mgKOH/g max.
  - Formic acid + Acetic acid + Propionic acid 0.003 mass% max. + Acid stability: 0.12 mgKOH/g max.
blended automotive fuel was introduced onto the market by product importers. The quality and performance of the alcohol-blended fuel were not covered by the scope of the Fuel Quality Control Act. Consequently, several fires involving vehicles using the alcohol-blended fuel were reported. To ensure consumers’ safety, the Ministry of Economy, Trade and Industry (METI) banned the sale of such alcohol-blended fuel effective August 2003 and amended the Fuel Quality Control Act to include the upper limit of alcohol-to-gasoline blending as a maximum of 3% of volume for ethanol and 1.3% in weight for oxygenate.

In view of verification work on biofuels recently conducted in various places, effective March 2007, mandatory standards for FAME (Fatty Acid Methyl Ester), Tri-glyceride and four other materials were added to diesel fuel quality requirements in order to allow blending of biodiesel components in diesel fuel. The additional requirements include an upper limit for blending in diesel fuel. In February 2009, a registration system and quality assurance system was established for newcomers in the business for blending ethanol and equivalent products in gasoline.

Accordingly, the Fuel Quality Control Act should be revised as necessary from now on to properly assure fuel quality in line with METI’s plan.

Sulfur-free Gasoline and Diesel Fuel

Deterioration in air quality caused by diesel emissions, namely nitrogen oxides (NOx), soot and dust particulate matter (PM), had become a national concern in the 1980s. In 1989, short- and long-term emission standards were established to reduce NOx and PM emissions from diesel engine buses and trucks. To achieve this diesel engine emission standard, engine manufacturers were required to install advanced exhaust gas aftertreatment systems (EGR: Exhaust Gas Recirculation and Oxidation Catalyst).

The petroleum industry cooperated with the engine manufacturers to achieve the emission standard smoothly by reducing the fuel sulfur content of diesel fuel from 5,000 ppm to 2,000 ppm in 1992 and further to 500 ppm in October 1997. Over this period, oil refiners invested 200 billion yen to install new facilities for high-performance gasoil desulfurization.

In response to ongoing national concerns with PM emissions, the existing long-range diesel emission standard was revised to move forward the implementation year from 2007 to 2005. The target emission level was achievable only with the installation of after-treatment devices, such as a diesel particulate filter (DPF), together with the reduction of diesel sulfur content. In this way, the requirement for diesel sulfur was lowered to 50 ppm or less by the end of 2004.

In the meantime, the Tokyo Metropolitan Government (TMG) started its own campaign named “Operation No Diesel Vehicle” from August 1999, banning high emission diesel vehicles from entering the metropolitan area. TMG mandated the installation of DPF on existing diesel vehicles effective October 2003, ahead of the national target in 2005, and urged vehicle manufacturers to implement early introduction of new DPF-equipped diesel vehicles.

In view of the urgent need for reduction of diesel emissions accelerated by the scheduled TMG regulation, the petroleum industry announced its partial supply of low sulfur (50 ppm max.) diesel fuel from October 2003 to meet the TMG regulation. Since then, several local governments, i.e., Osaka and Aichi, as well as large commercial diesel fuel users such as the bus and truck industries, requested an earlier introduction of low sulfur diesel fuel.

Sign of Sulfur-free Gasoline

![Sulfur-free Gasoline](image)
TMG also urged the introduction of a nationwide supply of low sulfur diesel fuel prior to the implementation of the local Tokyo regulation so that all DPF-equipped diesel vehicles could enter and drive through the metropolitan area. The petroleum industry moved forward the facility investment schedule for earlier production of low sulfur diesel fuel, and started supplying 50 ppm diesel fuel voluntarily from April 2003, 21 months earlier than the enforcement deadline of government regulations.

Needs for further reduction of fuel sulfur content to sulfur-free (10 ppm or less) were already reported on several occasions. In January 2002, TMG drew up its Basic Environment Plan in which sulfur content for both gasoline and diesel fuel was requested to be 10 ppm or less by 2008. In June 2003, the Petroleum Council Subcommittee referred to the appropriate timing for introduction of sulfur-free gasoline as 2008 and sulfur-free diesel fuel as 2007.

Availability of sulfur-free fuel is a prerequisite for developing technologies for exhaust emission after-treatment to meet more stringent emission standards for both gasoline and diesel fuel engines, and at the same time for improving the fuel economy of these engines. The introduction of sulfur-free fuels would contribute significantly to a clean environment by reducing vehicle emissions and to mitigating global warming by reducing CO₂ production.

The petroleum industry has invested 300 billion yen of capital resources in developing cleaner fuel production technologies, and on construction and modification of desulfurization facilities to ensure the production of sulfur-free fuels. As a result, the industry announced in September 2003 that the world’s first supply of sulfur-free gasoline and diesel fuels would start from January 2005 in all areas of Japan.

![Current Status for Sulfur Content in Gasoline](image1.png)

![Current Status for Sulfur Content in Diesel Fuels](image2.png)
Global Trends Regarding the Climate Change Issue

Aiming at stabilizing the concentration of atmospheric greenhouse gas (GHG) and maintaining the current climate into the foreseeable future, international measures for the global warming issue are discussed periodically in line with the United Nations Framework Convention on Climate Change (UNFCCC).

The Kyoto Protocol, adopted in 1997, set legally binding GHG emission reduction targets for industrialized countries (Annex I Parties in accordance with the article of the Kyoto Protocol), namely Japan, the US and European nations, as a first commitment period (from 2008 to 2013). However, the withdrawal of the US from the Kyoto Protocol in 2001 and the increase of GHG emission from developing countries like China and India resulted in a steady decline of the Kyoto Protocol coverage.

International action on climate change after 2013 is working on two tracks: the continuation of the Kyoto Protocol led by the European countries as the second commitment period (from 2013 to 2020)*1 and the other is the implementation of the Cancun Agreements*2 of COP16 (16th Conference of Parties).

*1 Japan expressed, in December 2010, no intention of participating in the second commitment period because the existing Kyoto Protocol framework does not serve to construct a fair and feasible international framework in which all major emitting countries participate. Russia and several other countries took action similar to Japan.

*2 Agreements contain “quantified emission targets” for developed countries and “nationally appropriate mitigation actions” for developing countries. There is no penalty on developed countries for not achieving the target.

Negotiations are ongoing to set up a new international framework applicable to all emitting countries after 2020 based on each country’s voluntary reduction target.

Domestic Trends Regarding the Climate Change Issue

Trends of Greenhouse Gas Emissions

A flash report on fiscal year (FY) 2013 GHG emissions shows a 1.6% increase versus the previous year due to the economic recovery as well as the increased ratio of thermal electric power generation after the Great East Japan Earthquake.

FY 2012 CO₂ emissions by energy origin sector (flash report) showed that the industrial sector achieved a reduction of 6% versus the FY2005 level by improving energy conservation measures, and the transportation sector showed a 13% decrease by improving fuel economy. However, the business sector as well as the household sector increased more than 10% versus the base level.

Industry’s Movement

Japanese industry circles led by Keidanren (the Japanese Business Federation) developed “Keidanren’s Voluntary Action Plan” to cope with the first commitment period of the Kyoto Protocol. Each business sector set a target for unit consumption or CO₂ emissions, depending on the nature of the business

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World GHG Emission by Country

- 2010 World Total 48.7 Billion Ton
- Others: Non-Annex I 52%, Annex I 37%, Non-Annex I 63%

1990 World Total 37.3 Billion Ton
- Others: Non-Annex I 48%, Annex I 52%

Source: IEA CO₂ Emission from Fuel Combustion 2014

Note: 1. Total GHG emission in (CO₂ equivalent) added up by IEA includes not only energy-origin CO₂ but also other GHG such as methane and nitric oxide.
2. Annex I Parties are countries with the obligation of GHG reduction by the agreement. (Some countries in Non-Annex I Parties are included among the 28 EU countries.)
and pledged to follow up on its progress annually as a social commitment. The industry’s voluntary plan is achieving steady results, and is credited with playing a central role in domestic measures which the government advocates.

Based on these experiences, Keidanren and major industry circles announced their “Low-Carbon Society Action Plan” in December 2009 to succeed Keidanren’s ongoing action plan.

Petroleum Industry’s Efforts

The Japanese petroleum industry has been making a positive contribution to achieve the low-carbon society with the basic philosophy of preserving the natural environment, creating a recycle-oriented society and continuous development of the economic society. These include the advanced and effective utilization of oil, and the introduction of sustainable and renewable energy.

Petroleum Industry’s Voluntary Action Plan for Global Environmental Conservation

Petroleum Association of Japan (PAJ) formulated the “Voluntary Action Plan for Global Environmental
Conservation by the Petroleum Industry” in February 1997 to respond to Keidanren’s initiative, and set a target to be achieved by FY2012 for the improvement of unit energy consumption at oil refineries. The unit energy consumption at oil refineries was improved continuously through the use of sophisticated heat recovery units and efficiency improvement and optimization of refining facilities. In October 2007, the petroleum industry’s target was revised upward from 10% to a 13% improvement from FY1990, incorporating progress in energy conservation and considering the projected decrease in oil demand in the future. In FY2012 a 15% improvement was achieved versus the FY1990 level. As a result, the improvement on the annual average of the FY2008-2012 period was 15%, exceeding the new target level of 13% compared with the FY1990 level.

**Petroleum Industry’s Action Plan for a Low-Carbon Society**

In line with the basic policy of “Low-Carbon Society Action Plan” announced by Keidanren to succeed its “Voluntary Action Plan”, PAJ issued “Petroleum Industry’s Action Plan for a Low-Carbon Society”. In this plan, the target is set in FY2020 to achieve an energy saving volume of 530 thousand kiloliters (KL) (crude oil equivalent) as a result of energy conservation measures after FY2010 in comparison with a business-as-usual (BAU) case of no energy conservation measures after FY2010, and PAJ promotes further improvement in energy saving. The goal stated in the plan includes not only the production stage but also transportation, supply and consumption stages of petroleum products so as to form a low-carbon society.

As for the action plan after FY2020, in reply to Keidanren’s call, PAJ issued “Petroleum Industry’s Action Plan for a Low-Carbon Society – Phase II”, to set a further target taking into consideration the ongoing plan. The Phase II plan aims to result in one million KL of energy saving in FY2030 on a crude equivalent basis compared with the BAU case.

### Energy Saving Projects at Refineries

<table>
<thead>
<tr>
<th>Energy Saving Measures</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1. Effective Use of Heat</strong> Introducing highly efficient heat exchangers, mutual-use of heat among processing units, etc.</td>
</tr>
<tr>
<td><strong>2. Introduction of Highly Controlled, Highly Efficient Equipment</strong> Promoting advanced-control computers, introducing co-generation system, etc.</td>
</tr>
<tr>
<td><strong>3. Efficiency Improvement of Power Systems</strong> Replacing with high-efficiency motors, etc.</td>
</tr>
<tr>
<td><strong>4. Large-scale Improvement/Sophistication of Process</strong> Integrating process units, introducing hot-charge to process units, etc.</td>
</tr>
</tbody>
</table>

**Refineries’ Energy Conservation Measures**

Energy conservation at refineries consists of a wide range of measures which include (1) expanding the common use of heat among facilities and adding waste heat recovery units, (2) sophisticated operation control through innovative technology for process control and optimal operation,(3) adopting high-efficiency facilities and catalysts, and (4) operating facility maintenance efficiently. These measures are being evaluated at the “National Excellent Energy Conservation Examples Convention (until FY2008)” and “Energy Saving Grand Prix (organization category)” carried out by the Energy Conservation Center of Japan, and many oil refineries are awarded for their excellence.

The petroleum industry is actively utilizing the energy conservation project conducted by a governmental organization, and introducing advanced energy conservation technology to refineries.

In addition, many refineries are participating in “Kombinat (Refining and Petrochemical Complex) Renaissance Program” which is aimed at advanced integral management of nearby factories in a Kombinat, and working on the overall reduction of energy consumption as a joint project, not only by reducing direct energy consumption but also by promoting joint procurement of raw materials, utilization of by-products and efficient process management.

As a result of these efforts, Japanese refineries have a world-leading level of energy efficiency.
Sulfur-free Automotive Fuels as a CO2 Countermeasure

Using sulfur-free gasoline and diesel fuel (sulfur content of less than 10 ppm) contributes to the reduction of nitrogen oxides (NOx) and particulate matter (PM), and also contributes to CO2 reduction due to fuel efficiency improvement. This is expected to be a useful global warming countermeasure. The petroleum industry launched the nationwide supply of sulfur-free fuels in January 2005 well in advance of government regulation.

Shifting to Diesel Vehicles (Diesel Shift)

Diesel engine vehicles are considered a more effective countermeasure to global warming than gasoline vehicles as they have better fuel efficiency and consequently generate less CO2. In Europe, about 50% of newly registered passenger vehicles have diesel powered engines which have been technically improved since the late 1990s for better driving performance and less exhaust emissions. On the other hand, 0.1% of passenger vehicles sold in Japan are diesel powered. The lack of popularity of diesel vehicles is due to Japan’s more stringent NOx emission regulations compared with European standards, together with the negative image connected to the noise and vibration of diesel vehicles. Recent technological developments enabled manufacturers to make more powerful, less noisy diesel vehicles with less emissions.

Under these circumstances, METI organized a study group to forecast the viability of clean diesel fuel for passenger vehicles. The group concluded in the report, issued in April 2005, that the promotion of diesel passenger vehicles (shifting to diesel vehicles) is an effective means of reducing CO2 generation in the transportation and industrial sectors. Some of the advantages are as follows:

1. A 10% increase in the number of diesel vehicles would reduce CO2 generation by 2 million tons a year in the transportation sector.
2. A 10% shift in production volume from gasoline to diesel fuel (4 million KL a year) would lead to a 1.7 million ton CO2 reduction in the oil refining sector.

Moreover, the Kyoto Protocol Target Achievement Plan approved in April 2005 stated that “when a clean diesel passenger vehicle that has exhaust emission quality not inferior to that of a gasoline vehicle is developed, the promotion of such a diesel vehicle
The petroleum industry actively contributes to global environmental conservation and the sustainable economic development of society. With these basic principles, the industry aims to pursue the formation of a low-carbon society and simultaneous achievement of the “3E” (energy security, environmental concern and efficient supply).

### Specific Approach to FY2030

#### Manufacturing Stage of Petroleum Products (Refinery)
- Maintain and improve the world’s highest level of energy efficiency by the introduction of state-of-the-art technology and cooperation with nearby factories.
- **Aim to achieve an energy saving volume of 1.0 million KL (crude oil equivalent) in FY2030 with energy saving measures after FY2010 versus the case with no further measures taken after FY2010.**
  - 1.0 million KL of crude oil is approximately 2.7 million tons of CO₂.
  - 2. Achieving the target volume includes the measures which need governmental assistance.
  - 3. The target volume is subject to review when the state of the industry changes significantly, such as a decrease in the number of refineries due to declining domestic demand or a large change in the refining process. After FY2015, the target level will be reevaluated every five years.
  - 4. The industry’s achievement of the energy saving target is judged by totaling the individual case of energy saving versus a business-as-usual case of no further energy conservation measures.

#### Transportation and Supply of Petroleum Products
- Further efficiency improvement in distribution systems (joint use of storage points, mutual accommodation of products, and larger tank trucks, etc.)
- LED lighting and solar power generation at service stations, etc.

#### Development of Innovative Technologies
- “Petroleomics Technology” combined with detailed structural analysis of heavy oils and reaction simulation models
- Carbon dioxide capture and storage (CCS)

#### International Cooperation
- Use the knowledge and the experience of the petroleum industry that has achieved the world’s highest level of energy efficiency for personal and technical exchanges with developing countries.

#### Consumption Stage of Petroleum Products
- **Promoting High Efficiency Water Heaters**
  - Expand the promotion of high efficiency water heaters which can operate in the event of power failure (disaster response capability of stand-alone “Eco-Feel”).
- **Promoting Lubricating Oil Superior in Fuel Economy Performance**
  - (Gasoline-powered automobiles)
- **Developing/Promoting Oil-based Fuel Cell**
  - Promote the utilization of the existing oil distribution network as a hydrogen supply source (supply of hydrogen from LPG, etc.)
- **Use of Biomass Fuel based on Sustainable and Stable Supply**
  - Use of biomass fuel for FY2030 is examined based on world trends on sustainability, technological development on next-generation biomass fuel, and future government policy.
  - (For FY2017, the use of ETBE is promoted in cooperation with the government to meet the target amount of 500 thousand KL (crude oil equivalent) which was set by the Law Concerning Sophisticated Methods of Energy Supply Structures.)
shall be examined accordingly.

The petroleum industry has invested about 300 billion yen of capital resources and started the world’s first supply of sulfur-free diesel fuel in all areas of Japan in January 2005 with an expectation of expanding demand for clean diesel vehicles with improved fuel efficiency. In recent years, clean diesel vehicles are being reevaluated in terms of both air pollution abatement and global warming viewpoints by many parties concerned, and its policy positioning has been significantly changed from that in the past.

To achieve the realization of the “Next-Generation Vehicle and Fuel Initiative”, national and local governments together with automobile and petroleum industries set up the “Clean Diesel Study Group” in January 2008 to discuss promotion plans to expand the utilization of clean diesel vehicles. Such issues as dissemination of clean diesel vehicles, image enhancement, cost reduction, and the outlook for diesel technology development were deliberated at the meetings, and two reports, entitled “Clean Diesel Promotion Strategy” and “Clean Diesel Promotion Policy (Detailed Strategy Version)”, were compiled in June 2008. The reports reconfirm the significance of launching clean diesel vehicles which contribute to CO₂ emission reduction in the transportation sector. In addition, image enhancement strategies and tax incentives were taken. As a promotional measure for diesel vehicles, image improvement events like exhibitions and test-ride events were conducted at the G8 Hokkaido Toyako Summit in July 2008. This is because Hokkaido has the regional distinction of having a high diesel vehicle ownership ratio and of having many active environmental industries.

Clean diesel vehicles, together with hybrid and electric ones are regarded as key players in the environmentally friendly vehicle market in the short and medium term. Therefore, market creation and widespread utilization of clean diesel vehicles are emerging issues. Since 2008, several automobile manufacturers started to introduce clean diesel vehicles in the domestic market and have received preferential tax treatment. The petroleum industry looks forward to significantly expanding the clean diesel vehicle market, and will continue collaborating with the central and local governments as well as the automobile industry.
Biomass fuels can be produced from renewable materials such as agricultural crops and trees, and they are considered to be “carbon neutral” in terms of carbon emissions. Thus, many environmentally conscious countries are showing great interest in biomass fuels. In the Kyoto Protocol Target Achievement Plan of April 2005, the government specified the use of 500,000 kiloliters (KL) (crude oil equivalent) of biomass fuels for transportation use.

In January 2006, based on the request of the Agency of Natural Resources and Energy, the petroleum industry announced a target plan to blend bio-ETBE (ethyl-tertiary-butyl-ether) produced from 360,000KL of bio-ethanol (210,000KL of crude oil equivalent) in FY2010 aiming to cooperate in the achievement of the government plan.

With a basic policy of “Priority for Consumers”, “Safety, Security and Fairness”, and “Domestic Production and Consumption” as an accountable fuel supplier, the petroleum industry is steadily striving to meet the whole quantity of the targeted amount set forth by the Law Concerning Sophisticated Methods of Energy Supply Structures. In January 2007, the member companies of Petroleum Association of Japan (PAJ) established a limited liability partnership company (LLP) to jointly procure bio-ETBE and related products. In fiscal year (FY) 2007, the sale of bio-ETBE blended gasoline was launched at 50 service stations in the Kanto area and it was expanded in FY2008 to 100 sites including such areas as Osaka and Miyagi. The test marketing of biogasoline (the government subsidized project) was completed at the end of FY2008. The member companies of PAJ introduced 200,000KL of bio-ETBE blended gasoline in FY2009 to the market prior to the nationwide sales plan of 840,000KL (210,000KL of crude equivalent target volume) in FY2010.

For proper dissemination of bio-ETBE gasoline, PAJ issued display guidelines, such as posting of the bio-ETBE blending ratio. This provides the handling of the name and the logo of “Biogasoline” when bio-ETBE blended gasoline is sold in the service stations of PAJ member companies in an effort to establish a marketing environment where consumers are assured of product quality. As of February 2013, biogasoline was being sold at about 3,130 service stations, and it is likely to meet 210,000KL of crude equivalent target volume.

Furthermore, the Law Concerning Sophisticated Methods of Energy Supply Structures, enforced in November 2010, specified blending about 820,000KL of bio-ethanol (500,000KL of crude equivalent volume) directly into gasoline or in the form of bio-ETBE in FY2017.

Although bio-ethanol is drawing attention as a biomass fuel, there are several concerns as follows:

1. Its domestic production is practically not viable due to Japan’s limited cropland and high production costs.
2. Since Brazil is the only country which has a surplus export capacity of bio-ethanol, there is a risk of not being able to secure a stable supply resulting from uncertain weather conditions and food market prices (Stable Supply).
3. The raw material is a high-priced agricultural crop.
4. Its calorific value is 30% less than that of gasoline (Fuel Economy).

Moreover, if bio-ethanol is blended directly with gasoline, ① a small quantity of water contamination would result in the phase separation of gasoline and ethanol to increase the possibility of fuel quality change (a lowered octane number), ② the safety of consumers might be threatened by corrosion and deterioration of distribution/marketing facilities, and ③ as the direct blending method increases gasoline vapor pressure (an indicator for gasoline volatility), it would increase the emission of poisonous materials such as the hydrocarbons that are considered to cause photochemical smog.

Although the advantage of bio-ethanol regarding CO2 reduction measures tends to be emphasized, it should not be forgotten to discuss pollution abatement measures in urban areas.

On the other hand, the bio-ETBE method which is promoted by PAJ would never cause such
problems. As bio-ETBE is generally blended with gasoline at the refinery (in the production process), the evasion of tax and the circulation of inferior quality gasoline would be prevented. Therefore, the oil industry considers the refinery blending of bio-ETBE be the most appropriate method to cope with those concerns, and recommends this bio-ETBE should be used for automotive fuel.

Sustainability Standards for Biomass Fuel

At first, great expectations were held regarding the use of biomass fuel as an effective means for the reduction of greenhouse gas emissions. Recently, some issues have arisen in relation to competition with food production and also the impact on the ecological system. In view of these concerns, Nomura Research Institute, on behalf of the petroleum industry, made a survey to assess the problem and the approach to these issues in other countries. “The Report Concerning Biomass Fuels” was published in December 2007.

Biomass fuel sources as a competitor with those for food has been in the spotlight since early 2008 as the worldwide use of biomass fuel was one of the causes of rapid food price increases. While the use of biomass fuel is expanding around the world, various studies and discussions are ongoing in European countries, the U.S., as well as in the U.N., to establish standards for the development and sustainable use of biomass fuel, focusing on such concerns as competition with food and environmental problems of deforestation. To cope with these moves, the Ministry of Economy, Trade and Industry organized the “Biofuel Sustainability Study Group” in October 2008, with the participation of the Cabinet Office, the Ministry of Agriculture, Forestry and Fisheries and the Ministry of Environment. The group studied the importance of sustainability and stable supply in order to expand the introduction of biomass fuel, investigated European and U.S. trends, and identified various problems to be solved, including effects on GHG reduction, land use for cultivation of biomass, competition with food, and stability of supply (Report toward Establishing the Japanese Version of Biofuel Sustainability Standards, April 2009).

“The Study Group on Sustainability Standards for the Introduction of Biofuel” was then organized in July 2009 to develop Japan’s own standards and operating procedures. The interim report issued in March 2010 is summarized as follows: ① As one of the sustainability standards for biomass fuel, the life cycle assessment (LCA) of the GHG reduction effect should be more than 50% of the GHG emission by gasoline. ② A high rate of self-sufficiency is necessary for a stable supply of biomass fuel as the current supply is limited to imported products from Brazil and to a small part of domestic products. ③ All related ministries should have a mutual view on biomass fuel’s competitive nature with food and examine the root cause analysis and the action plan. The sustainability standard of biomass fuel, which is to be introduced...
based on the Law Concerning Sophisticated Methods of Energy Supply Structures, will follow the directionality that had been shown by the interim report.

As noted above, a study on the sustainability of biomass fuel has been carried out in Japan, and many countries are also pursuing the same objective. Especially in Europe and the US, as agricultural products normally harvested in certain areas are displaced by the production of biomass-related crops, a study on the impact of indirect land use change (ILUC) was made. The study result noted a questionable amount of GHG reduction through use of biomass fuel made from grain (first-generation). These countries therefore set a cap on the introduction of first-generation fuel. Furthermore, in order to promote the use of next-generation biomass fuel made from waste materials, an incentive program is under consideration.

Since Japan is a country of limited natural resources, it is fundamental to satisfy the principle of 3E energy policy (securing stable energy supply, environmental consideration and efficient supply) in a well-balanced manner and the use of biomass fuels as automotive fuel is not an exceptional case. In order to expand the promotion of biomass fuels in future, it is essential to consider “stable supply”, and in the long term to develop innovative technologies for manufacturing low cost biomass fuel by utilizing plants and trees that do not conflict with food production or supply. In order to abide by the sustainability standards set forth by the above interim report, the petroleum industry plans to effectively utilize bio-ethanol as renewable energy within a range where food supply and the environment are not negatively affected. This sound approach will be continued in the future for achieving the objectives of 3E policy.

### Biofuel Marketing Schedule

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2007</td>
<td>50 service stations</td>
<td>April 2007-March 2009 Test Marketing</td>
</tr>
<tr>
<td>FY2008</td>
<td>100 service stations</td>
<td>Maintenance of Domestic Infrastructure</td>
</tr>
<tr>
<td>FY2009</td>
<td></td>
<td>Full Marketing (Ultimate)</td>
</tr>
<tr>
<td>FY2009</td>
<td>Expanded Marketing</td>
<td>[Bio-ETBE 0.2 million KL]</td>
</tr>
<tr>
<td>FY2010</td>
<td></td>
<td>0.21 million KL of Crude Oil Equivalent [Bio-ETBE 0.84 million KL]</td>
</tr>
<tr>
<td>FY2017</td>
<td></td>
<td>0.5 million KL of Crude Oil Equivalent [Bio-ETBE 1.94 million KL]</td>
</tr>
<tr>
<td>July 2008</td>
<td>Memorandum Conclusion in Brazil, Purchase Contract with US company</td>
<td>Bio-ETBE Supply</td>
</tr>
<tr>
<td>September 2009</td>
<td>Start to Trade Domestic Ethanol</td>
<td>Start to ship</td>
</tr>
<tr>
<td>Winter 2008: Contract</td>
<td></td>
<td>Start to ship</td>
</tr>
<tr>
<td>Summer 2008: Contract</td>
<td>Import Terminal Maintenance</td>
<td>Start to use</td>
</tr>
<tr>
<td>Summer 2008: Contract</td>
<td>Ocean Tanker Procurement</td>
<td></td>
</tr>
<tr>
<td>Winter 2008: Contract</td>
<td>Coastal Tanker Procurement</td>
<td></td>
</tr>
</tbody>
</table>

*Supported by Governmental fund (Verification Work on Distribution System) for 2 years from FY2007*

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Promotion and reinforcement of securing sustainable use of biofuels

1. Reducing GHG emissions on the Life Cycle Assessment (more than 50% vs. gasoline)
2. Avoiding negative impact on food prices
3. Avoiding negative impact on the ecosystem
As part of the measures to cope with the global warming issue, the petroleum industry is disseminating the advantage of oil systems from the aspect of energy saving and handiness to business and household users. The industry activities include promoting oil co-generation systems, oil central heating systems and district heating/cooling systems.

Taking into account the changes after the Great East Japan Earthquake in 2011, Petroleum Association of Japan (PAJ), in collaboration with both national and prefectural oil trade associations (Zensekiren and Kensekisho), has worked with local governments to show that the utilization of an oil-based system excels in disaster responsive capability at evacuation sites.

Environmentally Friendly High Efficiency Boiler

Jointly with the Petroleum Energy Center (PEC), PAJ developed and commercialized a high efficiency (95%), low nitrogen oxide (NOx) boiler fueled by Fuel Oil A, which attained a NOx emission of less than 70 ppm, far below the Ministry of Environment’s “NOx Emission Guideline for Small-scale Burning Appliances”.

High Efficiency Water Heater, “Eco-Feel”

An innovative kerosene-based water heater was introduced in December 2006. In comparison with conventional water heaters, this unit uses less fuel and reduces CO2 emissions, considered one of the causes of global warming. PAJ, jointly with the Japan Industry Association of Gas and Kerosene Appliances (JGKA), registered a trade name for this heater, “Eco-Feel”, and started sales promotion of the product. Listed below are the advantages of “Eco-Feel”

1. Waste Heat Recovery: An additional heat exchanger is installed to recover exhaust heat usually emitted into the air. The efficiency of “Eco-Feel” is improved to 95%, resulting in less kerosene consumption.

2. CO2 Emission Reduction: Compared with a conventional water heater (83% efficiency), “Eco-Feel” required 12% less kerosene for burning and decreased CO2 emissions by 12%.

**CO2 Emissions**

* CO2 Emission Factor
Petroleum (petroleum market average): 2.51kg-CO2/¥
Source: GHG Emission Factor Table in the FY2002/FY2000 Ministry of the Environment Report

* About 14kg of CO2 absorption/year by one cedar tree is assumed.
(Estimated from the report “Forest Sink Measures for Global Warming Issue” by the Ministry of the Environment/Forestry Agency)

* Condition of hot-water supply (Assuming a family of four members, inlet water temperature is 18°C all year round)
  • Bath tub water: 200ℓ x 42°C
  • Shower: 12ℓ/minute x 5min/person x 4 person = 240ℓ x 40°C
  • Face Washing: 12ℓ/minute x 5min/person x 4 person = 240ℓ x 40°C
  • Kitchen: 8ℓ/minute x 3min/use x 3 uses = 72ℓ x 37°C

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**Lower NOx Emission Attained**

<table>
<thead>
<tr>
<th>NOx Concentration in Exhaust Emissions (ppm)</th>
<th>Conventional Boiler</th>
<th>Environmentally Friendly High Efficiency Boiler</th>
</tr>
</thead>
<tbody>
<tr>
<td>130 ppm</td>
<td>65 ppm</td>
<td>120 ppm</td>
</tr>
<tr>
<td>50% Decrease in NOx Concentration</td>
<td></td>
<td>62.5% Decrease in NOx Concentration</td>
</tr>
</tbody>
</table>

- Exhaust Heat Approx. 200°C
- Exhaust Heat Approx. 60°C

**Heat Efficiency**

83% → 95%

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**Annual Reduction**

197kg-co2

* Annual CO2 reduction equivalent to 14 cedar trees
Stand-alone “Eco-Feel”, Excels in Disaster Response Capability

The Great East Japan Earthquake caused widespread power outages, and all water heating systems which were run by electricity, gas and oil became unusable due to the failure of their electronic control devices. Based on those experiences, a self-supporting “Eco-Feel” was introduced in April 2012, which can operate independently in the event of a power outage. This stand-alone “Eco-Feel” can supply sufficient hot water to a standard family of four people for about three days. A national subsidy system was granted from fiscal year (FY) 2013 for promoting the high efficiency self-supporting water heater which can be used even during disaster caused power outages.

Central Hot-Water Heating System, “Hotto-Sumairu” (Hot Smile)

As household heating and cooling performance is improving through the introduction of super-insulated houses, concerns about the safety and hygiene aspects of air conditioning are growing. To meet such concerns, the petroleum industry is disseminating the advantages of a kerosene-based central hot-water heating system. A registered trade name, “Hotto-Sumairu”, was chosen in agreement between PAJ and LGKA for joint promotion of the system. As the hot water made by a kerosene-fired boiler is used for heating, the room is free of exhaust gas and would be kept in a pollution-free condition. “Hotto-Sumairu” promotion is directed not only at detached housing but also at housing complexes.

Kerosene is Friendly to the Environment and Household Economy

There are various sources of energy familiar to us besides kerosene such as gas and electricity. Among these, the amount of carbon dioxide exhaust attributable to kerosene is actually less than that from electricity. This is because the transmission loss and heat loss occurs by as much as 63% before electricity reaches each home from the power plant. Kerosene, which is considered to emit a large amount of carbon dioxide, is actually an environmentally friendly energy source.

In addition, the price of kerosene per 1kW is about 30% of the cost of electricity in daytime, and about 70% that of city gas. Kerosene is more economical and friendly to household expenses than either electricity or city gas.

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**Comparison of Energy Cost**

<table>
<thead>
<tr>
<th>Source</th>
<th>Kerosene</th>
<th>LP Gas</th>
<th>City Gas</th>
<th>Electricity (Daytime)</th>
<th>Electricity (Nighttime)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kerosene</td>
<td>1.00</td>
<td>2.51</td>
<td>1.88</td>
<td>1.62</td>
<td>3.90</td>
</tr>
</tbody>
</table>

Source: Oil Information Center (national average as of February 2015)

**Coefficient of CO₂ Emission by Energy Source**

<table>
<thead>
<tr>
<th>Source</th>
<th>Kerosene</th>
<th>LP Gas</th>
<th>City Gas</th>
<th>Electricity (Actual coefficient of emission)</th>
<th>Electricity (After CO₂ credit adjustment)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kerosene</td>
<td>0.244</td>
<td>0.213</td>
<td>0.180</td>
<td>0.57</td>
<td>0.57</td>
</tr>
</tbody>
</table>

Source: Ministry of Environment, Ministry of Economy, Trade and Industry, and Federation of Electric Power Companies of Japan
Kerosene; a Decentralized Source of Energy that Excels in Disaster Responsive Capability

Kerosene can be stored in decentralized tanks and be utilized as an energy source in case of disaster when “system energy” sources such as electric power and town gas supplies are cut off.

A survey of 1,000 adult men and women in Iwate, Miyagi, and Fukushima areas which were struck by the Great East Japan Earthquake showed that about 52% of them used kerosene immediately after the quake.

In the evacuation facilities, the kerosene heaters were ubiquitously utilized as shelter residents’ heating equipment. Furthermore, many lives of people injured in the disaster were saved in hospitals with onsite oil-driven electric power generation facilities.

To cope with an increasing awareness about disasters after the Great East Japan Earthquake, PAJ formulated “Action Program for Disseminating Oil-based Systems”, and actively promotes the installation of oil-based systems (heaters, boilers, electric power generators) in public facilities, such as elementary and middle schools, which can be utilized in case of disaster.

Enhancement of Oil-based Heating/Cooling Systems

PAJ is promoting oil-based heating/cooling systems to both industrial and household sectors by disseminating the advantage of kerosene use to consumers. To support this, Petroleum Industry Technology and Research Institute, Inc. (PITRI) evaluated the performance and the comfort of “Hotto-Sumairu” (an oil-based central heating and hot-water supply system) and the positive results are being effectively used for this system’s promotion.

Visits to Local Government

PAJ is making joint visits with Zensekiren and Kenseisho to local governments which have interest in improvement of evacuation facilities used in times of disaster, and is presenting the introduction of kerosene-based systems which are superior in disaster response capability for public facilities. The presentation is focused on the economical advantage, the improvement of safety, and the convenience of kerosene-based equipment. This activity started in FY2011 and more than 600 visits to local government were made in a four-year period.

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**Energy Utilized Immediately After the Earthquake**

<table>
<thead>
<tr>
<th>Energy Source</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kerosene</td>
<td>52.3%</td>
</tr>
<tr>
<td>LP Gas</td>
<td>36.9%</td>
</tr>
<tr>
<td>Electricity</td>
<td>23.5%</td>
</tr>
<tr>
<td>City Gas</td>
<td>9.4%</td>
</tr>
<tr>
<td>Others</td>
<td>17.2%</td>
</tr>
</tbody>
</table>

52% of persons surveyed could use kerosene immediately after the quake.
Demand for heavy fuels is projected to show a steady decline in the future, so the petroleum industry is making efforts to develop innovative technologies to create effective uses for residual oils like Heavy Fuel Oil C.

Integrated Gasification Combined Cycle (IGCC) is the most prominent technology among them all for using residuals in a cleaner and more efficient manner, and is gathering worldwide attention. IGCC is a system that uses gasification technology on low-value residual oils like asphalt to generate electricity efficiently from a compound turbine powered by synthetic gas and steam. With this technology, impurities such as sulfur in fuel oils can be removed through the gasification process. In addition, sulfur oxides and nitrogen oxides can be reduced to a minimum, and high thermal efficiency (46%) can be achieved. Also, a strong CO₂ emission-reduction effect (15% lower than that of a conventional oil thermal power plant) can be achieved by gas-turbine and steam-turbine combined cycles. Commercial operation of an electric power wholesale supply using IGCC fueled by residual oils (asphalt) began in June 2003.

The high-severity fluid catalytic cracking (HS-FCC) process is another example of technical advancement. Jointly with the Saudi Arabia government, the petroleum industry carried out the development of the HS-FCC process. HS-FCC plants were constructed in Saudi Arabia in 2003 and in Japan in 2011, and they were tested for verification of the HS-FCC process technology. This process cracks heavy oils and produces a high yield of gasoline and also propylene, which is a high-value raw material for petrochemical products. As the demand for propylene continues to expand mainly in the Asian market, an increasing supply is required from crude oil processing. In this regard, the commercialization of the HS-FCC process is highly anticipated.
Expectations for Fuel Cells

With their high energy efficiency and low environmental burden, fuel cells are expected to become a new form of energy supply for household and automotive use. To promote the future popularization of fuel cells, the government is taking initiatives in technology development and field demonstration. The petroleum industry is also advancing its efforts to develop and spread the use of petroleum-based fuel cells as a new energy system.

Stationary Fuel Cell System

A stationary fuel cell system generates electricity, using hydrogen produced from petroleum fuels like kerosene and LPG, and oxygen in the air. The heat given off from power generation can be used for hot-water supply in kitchens and bathrooms as well as for the heat source of a floor heating system.

The advantages of using petroleum fuels are:
(1) Hydrogen for generating electricity can be produced from common fuels such as kerosene and LPG; these fuels’ supply infrastructures have already been established nationwide and storage and transportation are easy.
(2) Kerosene and LPG supply infrastructures are highly disaster resistant, as shown at the time of the Great Hanshin Earthquake and the Niigata-Chuetsu Earthquake. Petroleum-based fuel cells would be an effective energy supply system in the event of natural disasters.

Petroleum Industry’s Efforts

The petroleum industry has accumulated advanced technologies and know-how regarding hydrogen production from petroleum fuels for many years. With that know-how and the fuel supply infrastructures, field demonstrations of a system of fuel cells using petroleum fuels have been carried out in households throughout the country. As a result, in 2009, sales activity for fuel cells for household use was started under the trade name of “Ene-Farm”. LPG was utilized as a first stage of petroleum fuel supply.

For Popularization of Fuel Cells

Since the Great East Japan Earthquake, social interest is increasing in preparation and power-saving measures to avoid blackouts. In this regard, the petroleum industry is making positive efforts in the following areas for promotion of fuel cells:

• Marketing of household type solid oxide fuel cells (SOFC) was launched in October 2011. This fuel cell achieved a generation efficiency rating of 45% in comparison with conventional polymer electrolyte fuel cells (PEFC). Further development will actively be carried out on a disaster resistant fuel cell system utilizing the characteristics of petroleum fuels.
• Reflecting the results of technology development, verification tests will be conducted for a fuel cell system run by petroleum fuels in facilities for household and business use.

Hydrogen Supply to Fuel Cell Vehicles

The petroleum industry is increasing its efforts in developing hydrogen production technologies and in the field demonstration of hydrogen filling stations for fuel cell vehicles. Oil companies in Japan participated in the national demonstration projects (JHFC*1/NEDO*2 Projects and HySUT*3 activity) to operate various type of hydrogen filling stations. In January 2011, 13 companies including oil, automobile and gas companies jointly made a statement to develop a hydrogen supply infrastructure and to introduce fuel cell vehicles in 2015*4.

Oil companies, as hydrogen suppliers, plan to establish the hydrogen supply infrastructure beforehand by constructing around 100 hydrogen supply stations and, with auto and gas companies, to promote fuel cell vehicles. For the realization of this plan, companies are positively requesting the government to set up a promotion strategy through public-private cooperation such as dissemination support and expanding public acceptance.

Furthermore, technology development to produce hydrogen from kerosene at a filling station site is ongoing. This includes a hydrogen manufacturing process using membrane separation technology started in fiscal year (FY) 2008.

*1 METI’s Japan Hydrogen & Fuel Cell Demonstration Program
*2 New Energy and Industrial Technology Development Organization
*3 Research Association of Hydrogen Supply/Utilization Technology
*4 Introduced in 2014, ahead of schedule
Efforts toward New Technologies

Aiming at developing the highly efficient utilization of petroleum and supplying high quality products, Petroleum Association of Japan (PAJ) established the Petroleum Industry Technology and Research Institute, Inc. (PITRI) in December 1990 in order to deal with various technical issues to be tackled by the petroleum industry as a whole. PITRI has been conducting research and development (R&D) on automotive, industrial and household fuels, as well as safety management systems for oil refining and storage facilities.

In FY1991, PITRI started research activities at its laboratory in Chiba City in collaboration with the Advanced Technology and Research Institute (ATRI) under the Petroleum Energy Center (JPEC) to carry out various R&D projects.

R&D on Combustion Technologies for Automotive Fuel

In order to answer the national concern about environmental issues, it is essential for the petroleum industry to establish quality requirements for automotive fuel that are attributable to improvements in automotive vehicles’ fuel economy and exhaust gas quality.

With governmental support, the petroleum industry and the automotive industry jointly completed a research program called the Japan Clean Air Program, (JCAP) run in two steps (JCAP-I and JCAP-II). The outcome of JCAP activities includes the verification of cleaner automotive exhaust gas and better fuel economy by reducing the sulfur content of gasoline and diesel fuel. Based on this, the petroleum industry started sulfur-free gasoline and diesel fuel supply.

In FY2007, a new research project, Japan Auto-Oil Program (JATOP), was carried out for developing optimum automotive and fuel technology to fulfill three requirements, namely "CO₂ Reduction", "Fuel Diversification" and "Exhaust Gas Reduction," in view of the issues of preservation of air quality, global warming and energy security. The results are summarized as follows.

(1) Evaluation of biomass fuel
   The findings are utilized as the domestic petroleum industry's database for introducing bio-ETBE blend gasoline.

(2) Research on future diesel fuel
   The study includes the evaluation of diesel vehicle performance with various diesel fuel blending stocks such as non-conventional types of oil anticipated in future and cracked gasoil fractions.

Based on the JATOP results, a new project JATOP II was carried out from FY2012 through FY2014 aiming at optimizing crude oil processing by utilizing every fraction obtained from crude oil, consequently reducing crude oil consumption and also CO₂ emissions. In this project, assuming that the cracked fraction of residual oil can be used as automotive fuel without any problems from environmental and safety points of view, research work was conducted using automobiles to evaluate the effect of the fuel on drivability and fuel mileage as well as the environmental load from exhaust emissions.

R&D on Safety Management Systems for Oil Refining and Storage Facilities

Aiming at the improvement of its own safety and security standards, the petroleum industry is reviewing nondestructive inspection methods at refining and storage sites.

Regarding the facilities in operation, the petroleum industry is preparing fitness-for-service evaluation standards, in cooperation with API and ASME, to assess the material strength and the remaining life of the facilities based on inspection data acquired for these facilities in service.

In addition, as Japan is an earthquake-prone country, an ongoing research study is steadily collecting data regarding the effect of longer-cycle seismic vibration on oil storage facilities that will contribute to safety control in the future.

R&D on Petroleum Refining Technology

The supply source of crude is likely to be diversified to include heavier and unconventional crudes. On the other hand, domestic oil demand, especially for heavy fuel oils, is expected to decline further.

In order to cope with these circumstances, the research and development activity led by JPEC was initiated in FY2011 to study characteristics and component analysis of crude and raw material oils by developing analytical technology (petroleomics) to identify the detailed structure of molecular class and the mechanism of complex chemical reactions in the petroleum refining process. The outcome will be utilized to strengthen the international competitiveness of the petroleum refining industry.
Stable Oil Supply to Final Consumers including Times of Disaster

The Great East Japan Earthquake: Experience and Lessons Learned

In the aftermath of the Great East Japan Earthquake, while the supply of electricity and city gas was stopped, oil, which excels in handling, storage and transportability, played a significant role as the most independent and distributed source of energy supply. Oil was effectively used as fuel for hospitals’ emergency power generation, heating at evacuation centers and emergency vehicles.

Shipping bases such as refineries and oil terminals also suffered severe damage from the earthquake. Among nine refineries located in the Kanto and Tohoku regions, six refineries halted production, accounting for 1.4 million barrels per day or around 30% of Japan’s total refining capacity. Oil terminals on the northern Pacific coast were unable to carry out product shipment although there were adequate inventories. Because of the paralyzed social infrastructure such as harbor facilities and roads, together with logistic obstacles, supply of petroleum products could not be secured for some time in parts of the region.

In view of these circumstances, maintenance and reinforcement of the supply chain to achieve a stable supply to final consumers even in a time of disaster became a big issue for the petroleum industry.

Reinforcement of Emergency Response Capability

The petroleum industry is promoting the reinforcement of emergency response capability from the aspect of both facilities and the system incorporating the lessons learned from the earthquake and tsunami.

Firstly, seismic reinforcement work, waterproofing of electric facilities and deployment of emergency power supply units were instituted at shipping bases. Drum shipment had been reduced because of its small lot size and inefficiency of handling; however, there were many urgent requests for drums at the time of the disaster for emergency support supplies. Maintenance and reinforcement of drum filling facilities are in progress to fulfill emergency requests.

At service stations, disaster response measures were initiated to install a back-up power source, to put hand-driven pumps in place, to store emergency use materials and to prepare the stations as temporary evacuation sites.

On the system side, as sharing information between oil companies and their shipping bases took a long time, the work to strengthen communication links is proceeding. Petroleum Association of Japan (PAJ) is working to establish a system to centralize information from each oil company at a time of disaster. In this regard, PAJ issued a guideline for the preparation of BCP (business continuity plans) and each member company is developing their plan conforming to the guideline.

Collaboration with Central and Local Governments

With the support of the prefectural government as well as the Ministry of Land, Infrastructure, Transport and Tourism, two oil terminals in Shiohama, which are large-scale facilities where the quake damage was relatively slight, resumed shipping their remaining products on March 17 (6 days after the disaster), and started receiving products from coastal tankers on March 21. In this connection, five rival oil companies set up a cooperative framework to jointly utilize the facilities of two companies in Shiohama.

Furthermore, PAJ established an operation center to cope with urgent support requests from the Prime Minister’s Office and the Ministry of Economy, Trade and Industry, and responded effectively to about 1400 requests.

Based on such experience and lessons, the government amended the Oil Stockpiling Act so as to strengthen the structure of the oil supply system at a time of disaster. In this revision, oil companies are obliged to develop in advance the “Oil Supply Cooperation Plan in the Event of a Disaster” for 10 regions across Japan. The revised act also allowed commissioning the management of the stockpiling to private companies in order to start the national stockpiling of petroleum products such as gasoline and kerosene. Oil companies are actively cooperating with this plan.

At the time of the earthquake, when fuel was transported as an urgent support supply to key facilities such as hospitals, some troubles were reported; specifically, they were duplicated delivery, oil type error, incompatibility of delivery line coupling, etc. To avoid such incidents, PAJ is proposing to conclude a memorandum on information sharing, assuming that each prefecture will separately request emergency support supplies from the government, so as to secure product delivery to emergency centers. Based on the concluded memorandum, PAJ plans to compile the information on emergency centers into a database. Twenty-nine prefectures have already concluded this memorandum (as of February 2015) and several other prefectures are discussing it. PAJ already made an agreement in 2008 with the Tokyo Metropolitan Government for the supply of fuels in the case of an inland earthquake in the metropolitan area.

Securing Stable Oil Demand

The petroleum industry is striving to increase consumers’ recognition of oil as a safe and reliable source of energy by making recommendations through various approaches. This means that the industry realizes the importance of securing stable oil demand in peacetime comes first, before reinforcing the supply chain for securing a stable oil supply.

Firstly, the use of oil is proposed for hot water supply and the heating sector since it is highly efficient. For example, the industry developed a stand-alone oil-based water heating system in cooperation with the manufacturer, and is promoting its introduction to the market. Furthermore, as public buildings including schools and city halls are likely to be used as evacuation sites it is practical to operate oil-based heating equipment. PAJ is promoting the effectiveness of operating oil-based systems in peacetime for local governments.

As for the electricity generation sector, it is necessary to keep oil thermal power stations in continuous operation so as to fully utilize the emergency response capability of oil.

In future energy policy, consumers’ interests should be strongly kept in mind since tax and subsidy systems may distort consumers’ energy selection. In view of this, improving fairness is needed since there are competing conditions among several energy options. The environment surrounding the petroleum industry continues to be in a difficult situation. In order to achieve sufficient oil supply to final consumers in a time of disaster, the industry continues to tackle this issue with its utmost effort.
Stable Oil Supply to Final Consumers including Times of Disaster

Keeping themselves warm with a kerosene heater, at 1:30am, March 12, 2011
(Source: Kahoku Shimpo Publishing Co.)

Light tank truck moving in the disaster area of Rikuzentakata in May 2011

Emergency Operations Room at PAJ
(Source: NHK)

Shiogama Oil Terminal

Response to the Great East Japan Earthquake

- Strengthen production system of refineries in operation (Raising operating rate, increasing production capacity, etc.)
- Urgent import of gasoline and restricting product export (Increasing domestic supply)
- Shipping petroleum products to disaster area from western Japan and Hokkaido (Coastal tanker, tank car and tank truck)
- Cooperation among oil companies in the disaster area. (Joint use of oil storage facilities)
- Shifting of tank trucks from western Japan to the disaster area (Special engagement of approximately 300 trucks)
- Public relation activities in the disaster area for relieving consumers’ anxiety such as informing them of service stations in operation

March 12 (aftermath of the quake)
March 21

Operating Situation of Refineries and Oil Terminals in Tohoku and Kanto Areas

Normal shipping operation is stopped in most of East Japan oil terminals

Oil terminals on the Pacific coast are partially open, and most of those in the Tokyo area are open
Appendix

Location of Refineries and Crude Distillation Capacity in Japan (as of Jun 2015)

(Unit: Distillation Capacity in b/d)

Total: 23 Refineries (3,916,700 b/d)
## Overview of the Japanese Petroleum Industry [Oil Refiners and Primary Oil Distributors (Motouri)]

<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Oil Companies</td>
<td>15 companies (as of Aug 2015)</td>
</tr>
<tr>
<td>Total Capital</td>
<td>557.4 billion yen (as of Mar 2015)</td>
</tr>
<tr>
<td>Annual Sales Revenue</td>
<td>26.272 trillion yen (FY2014)</td>
</tr>
<tr>
<td>Total Number of Employees</td>
<td>Approx. 18,900 (as of the end of FY2014)</td>
</tr>
<tr>
<td>Crude &amp; Product Import Volume</td>
<td>230.3 million kl (FY2014)</td>
</tr>
<tr>
<td>Crude &amp; Product Import Amount</td>
<td>141.0 billion dollar (FY2014)</td>
</tr>
<tr>
<td>Oil Dependence on Imports</td>
<td>99.7% (FY2014)</td>
</tr>
</tbody>
</table>

## Main Product Specifications in Japan

### Motor Gasoline
(JIS K2202)
- Lead: Unleded
- Density (max.): 0.783g/cm³ (15˚C)
- RVP: 44–78kPa
- RON (min.): Premium 96; Regular 89
- Sulfur content (max.): 0.0010wt%
- Benzene (max.): 1vol%
- MTBE (max.): 3vol% *1
- Ethanol (max.): 1.3wt% *1
- O₂ content (max.): 7vol%

### Kerosene
(JIS K2203)
- Sulfur content (max.): 0.0080wt% (for fuel cell: 0.0010wt%)
- Smoke point (min.): 23mm (in winter season: 21mm)

### Diesel Fuel
(JIS K2204)
- Pour point (max.): Special No.3: -30˚C;
  No.3: -20˚C; No.2: -7.5˚C;
  No.1: -2.5˚C;
  Special No.1: +5˚C;
  Special No.1, No.1: 50
- Cetane index (min.): Special No.3: 45
- Sulfur content (max.): No.1: 0.0010wt%;
  No.2, No.3, Special No.3: 45
- Density (max.): 0.86 (15˚C)

### Fuel Oil A *2
(JIS K2205)
- Kinematic viscosity (max.): 20mm²/S (50˚C)
- Pour point (max.): No.1: 0.5wt%; No.2: 2.0wt%
- Sulfur content (max.): 3.5wt%

### Fuel Oil B *2
(JIS K2205)
- Kinematic viscosity (max.): 50mm²/S (50˚C)
- Pour point (max.): 10˚C
- Sulfur content (max.): 3.0wt%

### Fuel Oil C *2
(JIS K2205)
- Kinematic viscosity (max.): No.1 250mm²/S (50˚C)
- Sulfur content (max.): No.1 3.5wt%
- No.2, No.3 no specification

*1 For an automobile that received registration by the Road Vehicle Act or its vehicle number is specified by law as a vehicle compatible with E10, gasoline specifications for both oxygen and ethanol are relaxed to 3.7 mass% and 10 vol%, max, respectively.

*2 Fuel oil is classified into 3 types by viscosity. Even though Fuel Oil A has the name "fuel oil", it’s a kind of distillate product. This is used for marine diesel engines, small boilers, etc. Fuel Oil B had been produced in large quantities in the past, but this fuel is rarely produced nowadays. Average sulfur level of Fuel Oil C produced in Japan is about 1.5wt% recently (including all its grades).

Please refer to PAJ’s Oil Statistics Website for Details
http://www.paj.gr.jp/english/statist.html